

## **INDRA SIGNS A NEW FRAMEWORK CONTRACT FOR €109 MILLION AS PART OF THE DIGITALIZATION PROJECT OF THE ITALIAN PUBLIC ADMINISTRATION**

- **The consulting and technology company has been awarded, through a temporary joint venture (JV) with Al maviva (main contractor), Al mawave and PwC, a second lot of the public tender for the Public Connectivity System (PCS), an ambitious plan of the Agency for the Digitalization of Italy (AgID) for the purpose of developing integrated Information Technologies services to facilitate interoperability of public administrations**
- **Together, this lot and the other awarded to Indra last April (for €77 million) represent total revenues of €186 million over five years for the company, if all of the public administrations deploy the total projects planned within the framework agreements**
- **The new project will improve citizens' access to information and services of Italian public administrations through web portals and mobile applications**

**Madrid, September 5, 2017.-** The temporary joint venture comprised of Indra, the Italian companies Al maviva (main contractor of the JV) and Al mawave, and PwC has been awarded lot 4 of the public tender for the Public Connectivity System (PCS), the major digital transformation and connection project across different public administrations in Italy. The awarded lot will reap €109 million in revenues for Indra in five years, if the different public administrations deploy the total projects planned within the framework agreements. To this figure we must also add €77 million corresponding to Indra's participation in lot 3, which raise revenues for the company to a total of €186 million.

Lot 4 contemplates the development of web portals and online services, including access from mobile devices using Enterprise Content Management (ECM) to offer citizens digital services in line with the specifications defined by the Agency for the Digitalization of Italy (AgID). This new contract is added to lot 3 awarded last April to develop solutions for systems integration between applications of the Italian public administrations.

Both projects have been awarded by Consip, the public procurement central of the Italian public administrations, which has evaluated the offers presented by the joint venture, in accordance with the guidelines established by AgID. These are framework contract tenders, which entails their materialization into different contracts with each public administration at central, local and regional levels.

These initiatives will enable the Italian administration to speed up citizens' access to public services through new digital channels and offer more transparent, standardized information. Likewise, they will contribute to savings of costs and time, and will allow for providing user-focused end services while avoiding duplicated information.

Indra will implement both projects with the support of Minsait, its digital transformation unit, supplying experts to provide support from the company offices in Rome, Milan, Naples and Matera. These are two of the largest contracts won in recent years in Europe by the consulting and technology company.

The Public Connectivity System is the main digital development and connection project of Italian public administrations. The system's objective is to guarantee the coordination of digital data and information between central, local and regional administrations, promote the standardization of data processing and transmission for information exchange and dissemination across public administrations, and implement integrated services.

The PCS tenders are comprised of four lots: lots 1 and 2, awarded in 2016; and lots 3 (for a total amount of €400 million in five years) and 4 (valued at €450 million in five years), awarded to the joint venture composed of Indra, Al maviva, Al mawave and PwC. Lot 1 includes the provision of Cloud services (Infrastructure as a Service and Platform as a Service), with the goal of centralizing and optimizing costs associated with the datacenters of Italy's public administrations. Lot 2 includes the digital identity systems that grant citizens secure access to all of the services of Italy's public administrations through a single portal.

**About Indra**

Indra is one of the world's top consulting and technology companies, the absolute leader in IT in Spain, and a technology partner for the key operations of its customers' businesses worldwide. It offers a comprehensive range of proprietary solutions and cutting-edge services with a high added value in technology, which adds to a unique culture that is reliable, flexible and adaptable to its clients' needs. Indra is a world leader in the development of end-to-end technology solutions in fields such as Defense and Security; Transport and Traffic, Energy and Industry, Telecommunications and Media, Financial Services, Electoral Processes, and Public Administrations and Healthcare. Through its Minsait unit, it addresses the challenges of digital transformation. In 2016 Indra posted revenues of €2,709m and had a workforce of 34,000 professionals, a local presence in 46 countries, and sales operations in more than 140 countries. Following its acquisition of Tecnocom, Indra's combined revenues amounted to more than €3,200m in 2016 with a team of nearly 40,000 professionals.