



indra

TECHNOLOGICAL SOLUTIONS AND SERVICES ALL OVER THE WORLD

Indra is a global company whose strength lies in its technology, innovation and talent. It is a leading firm that provides world-class, value added solutions and services to sectors such as Transport & Traffic, Energy & Industry, Public Administration & Healthcare, Financial Services, Security & Defense, and Telecommunications & Media.

indracompany.com



MORE THAN 15 YEARS OF PRESENCE IN ASIA PACIFIC

More than
800
professionals in Asia

A Global Company

Indra, with its headquarters in Madrid, Spain, is the 3rd largest IT Company in Europe by market capitalisation. Globally, we offer our clients comprehensive services in business transformation, strategy and information technology.

In 2010, Indra generated over EUR 2.5 billion in revenues, our numbers grew to more than 31,000 employees, we had a presence in over 30 countries managed projects in over 110 countries.

Indra's years of experience in the field of IT have enabled the Company to develop innovative solutions for industries that demand the highest precision and quality. These solutions cover a wide range and include air traffic management, railway systems, ticketing, security, space and simulators, among others.

The increasing competition facing our customers spurs us to constantly innovate and create solutions to help them meet their main challenges: smarter technology and greater efficiency.

In R&D

€500 M

invested in three years

Indra in Asia Pacific

Indra's presence in the Asia Pacific region began in the Philippines in 1995 with strategic projects in the Energy sector. This subsidiary has since grown to be one of the major IT players in the country, with key projects in other sectors, including Financial Services and Public Administration & Healthcare.

Meanwhile, Indra executed the first comprehensive management projects for motorways in China, which led to the creation of Indra Beijing IT Systems in 2002. Indra now has solid references in China, including the provision of 22 MSSR radars to cover more than 60% of the territory, and the supply of simulation systems for Air China and Hainan Airlines.

These experiences have allowed Indra to penetrate other important markets in the region, such as India, Mongolia, Thailand and Vietnam, essentially through projects in Transport & Traffic, as well as Energy.

However, Asia represents more than just a large potential growth market for Indra. The company has a Software Lab in the Philippines that is integrated into Indra's global Software Labs network and forms part of the company's focus on a combined nearshore-offshore development model, R&D and the commitment towards the generation of high-quality technology.

Additionally, in 2007, Indra's business in the region was reinforced through the acquisition of the Australian company Interscan, which specialized in the design and integration of systems and land assistance equipment for air navigation (radio navigation aids).

Towards a consolidated position:

In the past years Indra has been awarded several ticketing contracts. In Malaysia Indra is supplying the ticketing for two light rail lines and for the Monorail, and in India for the Metro Railway Kolkata, Delhi Airport Metro Express Line, Mumbai Metro Line One and for India's first Monorail System in Mumbai.

In the Energy sector, Indra led a multi-nation project financed by the Asian Development Bank for the regional trade of power among the six countries constituting the Greater Mekong Subregion (Cambodia, Laos, Vietnam, China, Myanmar and Thailand), and it is in the third multi-year global technological outsourcing contract with Meralco, the largest electricity company in the Philippines.

Indra has also completed strategic work in other sectors, such as in Public Administration, where Indra was awarded the project by the Philippines Supreme Court of Justice for the modernization of its information technology.



INTELLIGENT SOLUTIONS IN KEY SECTORS



TRANSPORT & TRAFFIC

More than **1,200 installations** of air traffic management in 90 countries

- Air traffic management (ATM) and airport management
- Infrastructure and transport operator management
- Ticketing and railway systems
- Traffic and toll gate control
- Sea traffic and port management
- Outsourcing



TELECOM & MEDIA

Over **240 million mobile clients** worldwide are managed with Indra systems

- Business Support Systems (BSS): Customer care, sales, customer loyalty, invoicing, portals
- Operations Support Systems (OSS): Networking planning, network inventory, network O&M, interconnection, mediation
- Management and support for audio -visual production companies
- Digital television services
- Satellite communications stations
- IT infrastructures



ENERGY & INDUSTRY

Over **140 utilities companies** use Indra technology solutions. More than 100 million clients are managed via commercial systems of Indra

- Energy Markets
- Generation Solutions
- Commercial and Distribution Open Utilities
- Solutions for the Petroleum Industry
- Solutions for the Water Industry
- Technical consultancy
- Control and Measurement Systems
- Modelling and Monitoring
- Outsourcing



DEFENCE & SECURITY

More than **3,400 km** of terrestrial and maritime border guarded. Indra, sole non-US supplier and with a US Navy's Mention of Excellence

- Intelligence, Surveillance, Detection, Command and Control
- Integrated logistics systems
- Satellite control and communications
- Simulators
- Automatic test systems
- Avionics equipment and systems
- Support: Maintenance and upgrades



PUBLIC ADMINISTRATION & HEALTHCARE

25 million electronic health records
Over 300 voting systems and 2B voters

- Electronic administration
- Identification systems
- Cadastral management systems
- Citizen services
- Integrated tax management
- Judicial management systems
- Election counting systems
- iParticipa
- Unique health history
- Clinical stations
- Digital medical imaging
- Multichannel Service Portal
- Electronic prescription
- Telemedicine and monitoring



FINANCIAL SERVICES

Over **90 business processes** in financial entities

- Core banking
- Risk management: credit, market, operational
- Payment and Financing methods
- Payment and Compensation systems
- Treasury
- Private Banking
- Core insurance
- Application development and system integration
- Claims framework
- Work Accident Insurance and Social Forecasting
- Business Process Outsourcing

INTERNATIONAL EXPERIENCE, LOCAL DEVELOPMENT



Australia
Sydney
China
Beijing
India
New Delhi
Indonesia
Jakarta
Malaysia
Kuala Lumpur
Philippines
Manila

Highlighted Projects

Air traffic management

China
-Beijing Airport for the Olympic Games of 2008
-Coverage of more than 60% of territory

India
-32 tower systems and 6 approach systems

Indonesia
-ATM centres in the airports of Sentani and Medan

Road traffic systems

China
-Changde, Guilin, Bazhou and Liaocheng, urban traffic control
-Tunnels of Chongqing
-Toll systems for Shanghai-Hangzhou Expressway

Industrial and retail

Philippines
-Pfizer

Ticketing

India
-Delhi airport train
-Line 1 of Mumbai Metro
-Mumbai Monorail

Malaysia
-2 Kuala Lumpur light rail lines and the Monorail

Security systems

China
-Maritime surveillance system of Hong Kong.

Simulation

China
-Air China and Hainan Airlines

Space

China
-Chengdu satellite control

Energy and utilities

Philippines
-Manila Electric Company (MERALCO)
-Maynilad Water Services, Inc.

Public administration

Philippines
-Bureau of Internal Revenue

Financial services

Philippines
-Central Bank of Philippines

Bangladesh

-Central Bank of Bangladesh

Indra Sistemas S.A.

Avda. Bruselas, 35
28108 Alcobendas
Madrid, Spain
T. (+34) 91 480 50 00
F. (+34) 91 480 50 80
indracompany.com

Indra Australia Pty. Ltd.

Unit 21, 38-46 South Street
NSW 2116 Rydalmere
Australia
T. (+61) 2 9898 8700
T. (+61) 409 68 85 53
F. (+61) 2 9898 8799
indracompany.com

Indra IT Systems (Beijing) Co. Ltd.

802-803, Office Building A,
Fortune Plaza,
No. 7 Dongsanhuan Lu, Beijing
100020 Chaoyang District, China
T. (+86) 10 6590 6455
T. (+86) 10 6590 6456
F. (+86) 10 6590 6458
indracompany.com.cn

Indra Sistemas India Pvt Ltd

5th Floor, Wing B IFCI Tower
61, Nehru Place 110 019
New Delhi, India
T. (+91) 11 4618 9900
F. (+91) 11 4618 9999
indracompany.com

Indra Philippines, Inc.

11-12th Floors, Tower 1
Rockwell Business Centre
Ortigas Avenue
1600 Pasig City, Philippines
T. (+63) 2 620 3888
F. (+63) 2 620 3889
indracompany.com

PT Indra Indonesia

Menara BCA - 45th Floor
Jl. M.H. Thamrin n°1
10310 Jakarta
Indonesia
indracompany.com

Indra Technology Solutions

Malaysia Sdn. Bhd.
Level 3A, IKHLAS Point Tower 11
Avenue 5, Bangsar South
No 8 Jalan Kerinchi
59200 Kuala Lumpur
Malaysia
indracompany.com



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