

# TECHNOLOGICAL SOLUTIONS AND SERVICES ALL OVER THE WORLD

Indra is a global company whose strength lies in its technology, innovation and talent. It is a leading firm that provides world-class, value added solutions and services to sectors such as Transport & Traffic, Energy & Industry, Public Administration & Healthcare, Financial Services, Security & Defence, and Telecommunications & Media.

indracompany.com



At Indra we are passionate about what we do. We have an in-depth understanding of our client's needs, and we find ways to make the most difficult tasks seem easy. Fulfilling commitments is not an option, but rather a habit we have acquired through our technical and management expertise. Innovation is our cornerstone, and we use our experience to exceed expectations in each and every solution and service we offer. When faced with a major technical challenge, Indra is the answer.

Sales:

€2,688 M

Among the first four European IT services companies by market capitalization

of sales is invested in R&D

# A project that looks to the future: innovating for sustainability

Indra does business around the world, with highly competitive differentiated offer and a proven capacity to implement and deliver complex solutions and services.

# Growing with our clients: commitment and reputation

Our long-term commitment to our clients has earned us a solid reputation in the markets where we operate.

# Talent management: we believe in the value of our people

Innovation in our solutions, services and processes is only possible thanks to our talented team of professionals.

# Sustainability: commitment to society

We foster innovation and knowledge. Thus, we contribute to the sustainability of our business and to the progress of society.

# Corporate governance: united in excellence

Our excellence is based on our experience and the quality of our relationships with shareholders and investors.







We firmly believe in the value of our people.

# 40.00

Highly trained professionals who provide the innovative solutions and services that are characteristic of our company.



# **SOFTWARE LABS & CENTRES OF EXCELLENCE**

# Solutions and services based on innovation and specialisation to improve and optimise our client's results

## **SOFTWARE LABS**

# At Indra, we have defined our own global

**delivery model.** This model is based on a Software Labs network comprised of 20 high-performance software development centres around the world. These operate as a single virtual centre, providing uninterrupted 24-hour service.

A nearshore - offshore local development model, constant dedication to R&D and commitment to generate high-quality technology are the cornerstones of Indra's vision in this area.

## **CENTRES OF EXCELLENCE**

**Specialisation, innovation and service.** By combining our knowledge of the technology and businesses of our clients, we have been able to develop a network of more than 30 Centres of Excellence around the world. These centres operate as advanced R&D and Innovation laboratories that apply the latest technology to develop customised solutions for our clients.

# **Software Labs**

Spain Badajoz Ciudad Real Gijon La Coruña Lerida

Madrid Malaga Salamanca Valencia

Slovakia Bratislava Moldavia

Argentina Buenos Aires Cordoba San Luis

Chisinau

Brazil Belo Horizonte Campinas

Colombia Bogota Pereira

Mexico Cuautitlán Itzcalli

Panama Panama City

**Phillippines** Manila

Italy Napols

# **Centres of Excellence**

Germany

Chile

Spain Alcohendas SOA, Core banking, E-administration, Modernisation and process management,

Road, maritime and tollbooth traffic, Geospatial technology, Enterprise 2.0, Airlines Aranjuez Tactical communications and Electro-optical systems

Barcelona Cadastre and tax and process management, Digital cities and Tourism

Badajoz E-administration Ciudad Real Energy, Healthcare

Gijon

Autonomous public administration and HR for Public Administration La Coruña

Security and E-learning Leon

Madrid

San Fernando de Henares Simulation, land and railway transportation, and testing bench

Sevilla e-Healthcare Toledo Digital imaging

Torrejon de Ardoz ATM, aerial defence and electronic warfare

Valencia Healthcare Munich Simulation

Friedrichshafen Aeronautical information systems

Slovakia Bratislava Energy and Aeronautical charting systems **United Kingdom** Tolworth (London)

Argentina **Buenos Aires** IT infrastructure management, Microfinance investment centre, Airlines Brazil

Campinas Curitiba Land and railway transportation

Brasilia Payment methods

Sao Paulo Airlines

Santiago de Chile IT infrastructure management, Land and railway transportation

Colombia Bogota BPO and Document Management

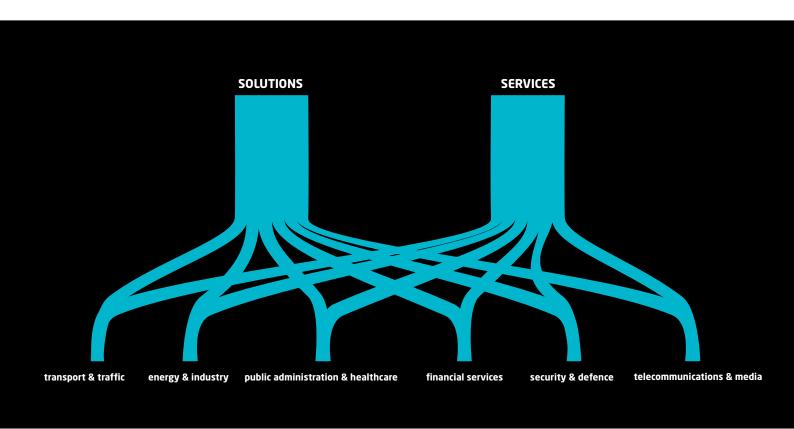
Mexico Multilingual services, Land and railway transportation, Logical security and Mexico City

Document management

Panama Panama City Energy Portugal Lisbon Customs taxes

USA Orlando Testing bench and Simulation

Beijng China Sensors **Phillippines** Manila Energy Australia Sydney MTA



# Technological innovation = Sustainable growth

At Indra, we provide our clients with a complete range of Solutions and Services. This offering is comprised of a comprehensive management model to meet our client needs and to provide them with customised solutions that apply technological and business knowledge to take on new challenges. Furthermore, Indra establishes a long-term commitment with our clients through our management services and evolution of our solutions and business processes.

# Solutions

# Leaders in all markets and with an international presence that enables us to satisfy even the most demanding challenges of our clients.

We combine our strategic and business consulting capacities with our in-depth technological know-how in order to provide excellent solutions.

At Indra, we are dedicated to develope our highly competitive own solutions, which enables us to provide clients with unique solutions that adjust to their needs. We continuously invest in R&D to maintain an innovative, proven and wide range of solutions in our target markets.

# Services

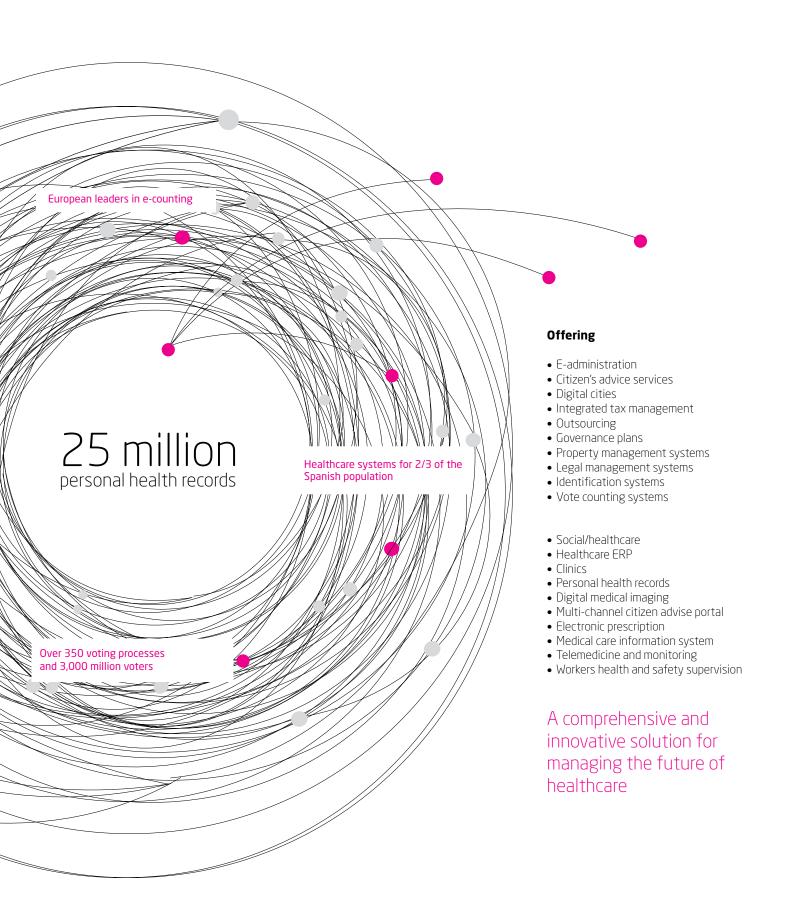
# Indra is a technological partner with a strategic vision.

Through our services offering, Indra takes on the IT functions and the business processes of our clients, where the technology and added value are strategic and differential elements (BPO).

We consider outsourcing to be the way to build strong bonds with our clients as their technological partners, where collaboration is linked to the evolution of business, sharing objectives, risk and benefits.

# PUBLIC ADMINISTRATION & HEALTHCARE

Indra knows how to successfully meet the goals set by Public Administrations: to implement solutions and services that provide a higher quality service to the citizen



# TRANSPORT & TRAFFIC

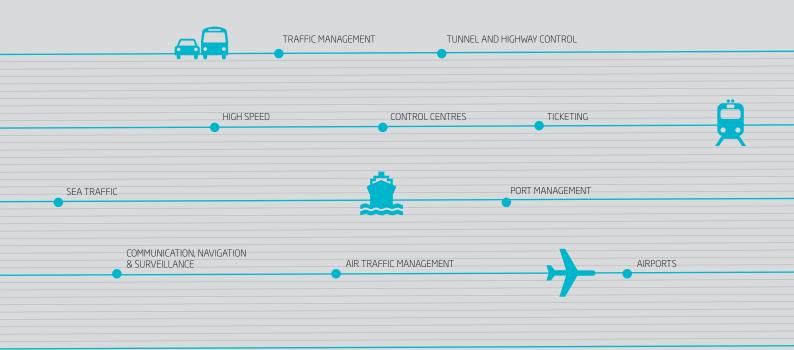
Security, sustainability and efficiency. Three words that have a special meaning in the transport and traffic market. Technological solutions and services that add value to transportation networks and infrastructures

World leader in air traffic management:

# over 3,000 facilities in over 140 countries

# Offering

- Air Traffic Management (ATM)
- Communication, navigation and surveillance (CNS)
- Airports
- Rail traffic management
- Road and sea traffic management
- Ticketing and tolling



# **FINANCIAL SERVICES**

Global vision and solutions adapted to local needs
The best combination of experience and industry know-how
Solutions for the entire financial and insurance company
value chain

# Management of over 90 types of business processes in financial institutions

# Offering

- Core banking
- Risk management: credit, market, operational, etc.
- Corporate banking: international commerce, factoring, confirming, leasing, renting, etc.
- Payment methods and financing
- Payment compensation systems
- Private and personal banking
- Multi-channel: financial terminal, Internet, telebanking, etc.
- Information management systems: commercial, risks, etc.
- Infrastructure outsourcing and application management
- Operations outsourcing
- Integrated insurance company management systems
- Insurance framework
- Claims framework
- Advanced client management
- Pay as you Drive
- Solvency II
- Specific solutions for Life, Non-life and Health
- Special solutions for guarantees and loans, global risk

Austria, France, Germany, Italy, Portugal, United Kingdom, USA, Argentina, Brazil, Chile, Colombia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela, Angola and the Philippines

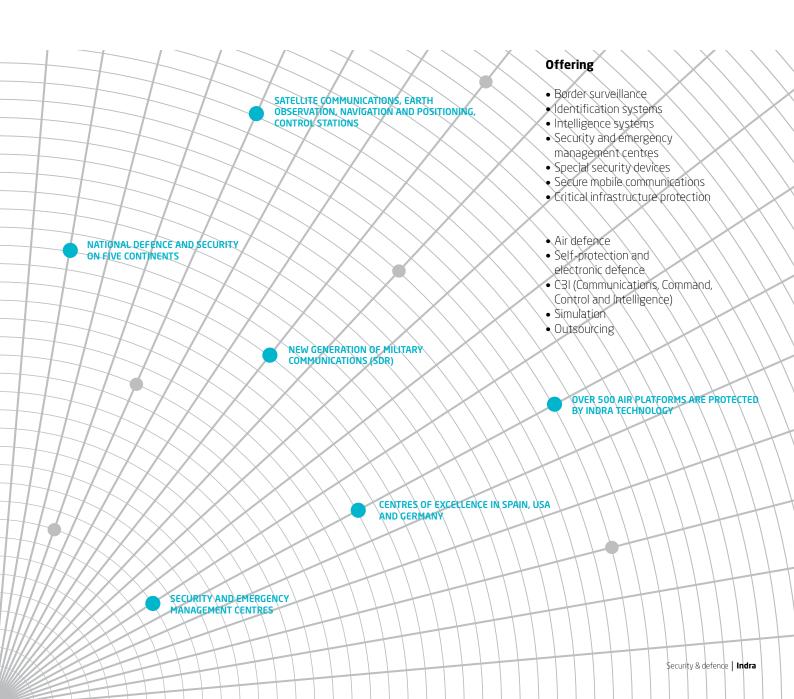


At Indra, we offer our clients the most advanced technology in security and defence to make the world a safer place

Surveillance in over

3.400

kilometres of land and sea borders



# TELECOMUNICATIONS & MEDIA

Indra helps its clients to maintain a competitive edge in the telecommunications sector by providing solutions and services that improve customer service and enable continual cost reduction



Over

140

utilities companies around the world use Indra technological solutions

The environment, efficient use Offering of energy, regulation and the • Energy markets market... Managing and helping • Energy production solutions companies in the sector grow requires • Open utilities for commerce and Indra technology, in order to make distribution sustainable management possible • Petroleum sector solutions • Water sector solutions • Technical consulting • Control and measurement systems • Modelling and monitoring • Outsourcing • Implementation of vertical ERP solutions The constant improvement of for hotel chains and construction, real productivity and resource management estate and retail companies requires solutions and services that take advantage of cutting-edge technology • Third party solutions • CRM Supply and logistics solutions • Distributor integration • Payment gateways • Digital markets • Application maintenance

Energy & industry | Indra



Projects in more than

\* 118
different countries

Offices in more than

45 countries



## IISA

Contactless ticketing technology for Saint Louis light rail and railway networks.

# Mexico

Outsourcing of processes and payment methods for Bancomer.

# Argentina

Simulation centre for lorry driving.

## Brazi

Development of Revenue Accounting services with Aracs system for GOL airlines.

# Chile

Renovation of the operational and financial core of Caja de Compensación Los Héroes.

## Ecuado

Air space surveillance station in the Galapagos Islands.

# Peru

Commercial services management of Lima's Water company.

# Germany

Satellite communication systems for the Navy.

## Italy

Renewable energy control centre for Enel Green Power.

## Lithuania

Traffic management system for Lithuania's railway network.

# Norway

Scrutiny of the elections to the Norwegian Parliament.

## Spain

Technology outsourcing for Prisa Group.

## Romania

Surveillance system for the maritime border of the Black Sea.

# **United Kingdom**

Development of the future flight plans.

# Russia

Air traffic management.

# Turkey

Technology for the identification of chemical, biological, radiological, and nuclear threats.

# Morocco

Technology platform for Morocco's railway network.

# Bangladesh

Management systems for the Central Bank of Bangladesh.

# China

Flight simulation for Hainan Airlines.

## India

Access control systems for Bombay's new metro.

# **Philippines**

Commercial management systems for the main electricity companies.

# Australia

Ground-based air navigation aid systems.

\* Number of countries with ongoing projects.