



indra

FINANCIAL SERVICES

CAPABILITIES IN FINANCIAL SERVICES

Consulting | IT Solutions & Services | BPO

indracompany.com

CAPABILITIES IN FINANCIAL SERVICES

ITECBAN | INDRA
FOR
FINANCIAL SERVICES

SOLUTIONS FOR ALL
THE VALUE CHAIN OF
BANKING INSTITUTIONS



Indra

Indra is a global technology and innovation leader in **solutions and services** with more than 30 years of experience in the Banking Sector. Indra has developed its platform **Itecban Suite for Financial Services**: an innovative and modular platform specifically oriented towards the continuous improvement of its customers' banking business. Operating in more than **20 countries**, Indra's Banking Unit is underpinned by its extensive experience and business knowledge of more than **5000 professionals worldwide**, offering a range of highly specialised solutions and services designed to meet the needs of the most demanding customers.

Our offering for the Banking Business

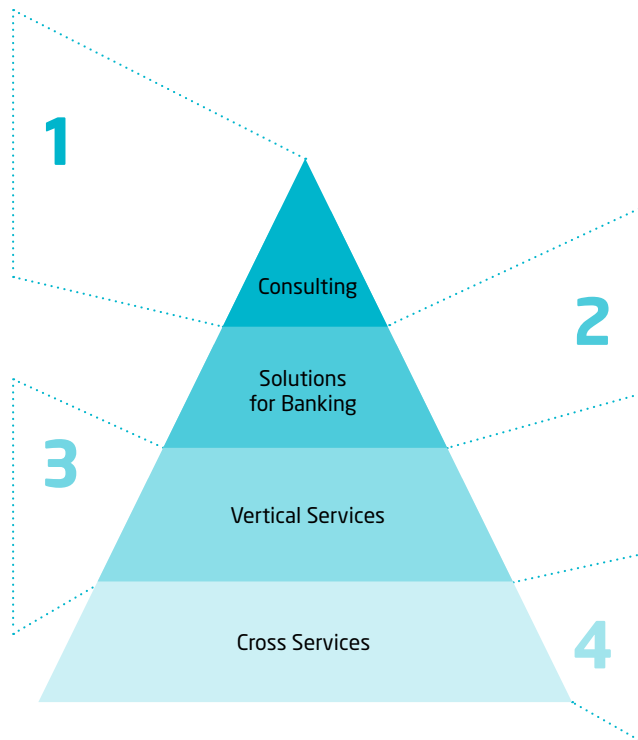
Indra aims to establish long-term cooperation in the provision of their services in order to maximise the value offered to customers through a highly specialised, knowledge-based offer supported by three pillars: **consulting, solutions and services**.

Consulting

- Transformation & Integration Processes
- Sales, Marketing & Distribution
- Operational Efficiency
- Risks & Regulatory Framework
- Financial Management
- Capital Markets
- IT Consulting
- Change & Talent Management

Vertical Services

- Integration services
- Tailored projects
- BPO
 - Credit Processing
 - Cards
 - Trade Finance
 - Operational Back Office
 - Debt Recovery
 - Specialised contact centre



Solutions for Banking

- ITECBAN Core Banking
- ITECBAN Cards
- ITECBAN Trade Finance
- ITECBAN Wealth Management
- ITECBAN FAM
- ESCIION (Capital Markets)

Cross Services

- Applications Maintenance
- Technology Outsourcing
- ECM Solutions
- Financial & Accounting
- Procurement
- Payroll & HR

INDRA OFFERS SOLUTIONS TO COVER THE DIFFERENT NEEDS OF ITS CUSTOMERS THROUGH THE OPTIMAL COMBINATION OF A STRONG BUSINESS KNOWLEDGE AND GROUNDBREAKING TECHNOLOGY DEVELOPMENTS.

ITECBAN TRADE FINANCE

Supports all the operations of Trade Finance: documentary trade operations, operational funding, and coverage change.

Value proposition

- Global view of the operation and its related areas.
- High process automation to improve efficiency
- Complete operational control

ITECBAN CARDS

Supports the needs of the financial companies related to Card Payments.

Value proposition

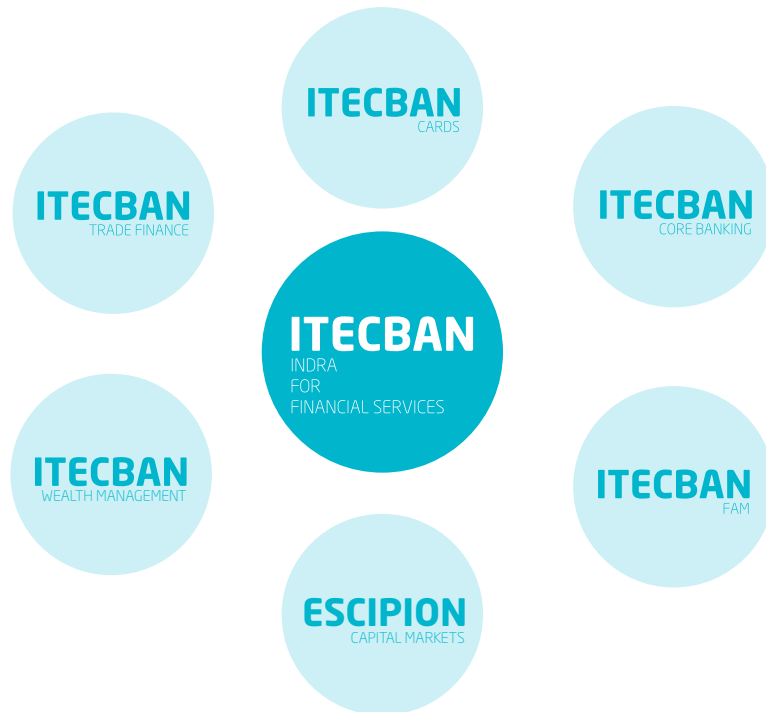
- Low Time to Market
- Efficient use of resources
- Easy to customize in accordance with customer needs

ITECBAN CORE BANKING

A robust, secure and scalable platform which allows financial institutions to offer banking services with maximum efficiency.

Value proposition

- Wide functional coverage: manages all banking services
- Channels' comprehensive coverage (financial terminal, electronic banking, agents, etc)
- Integration with other applications of Itecban Suite: Trade Finance, Treasury, Asset Management, Content Management



ITECBAN WEALTH MANAGEMENT

Allows institutions to deploy a model of private and/or personnel banking, focused on high quality investment management.

Value proposition

- Differential treatment: reports, tracking and investment proposals.
- Customer management and personalised advice
- Portfolio management and market monitoring

ESCIPION CAPITAL MARKETS

Supports all the activities involved in Financial Asset Management to efficiently administer the investment portfolios of our clients.

Value proposition

- Reduces "Time-to-Market" enhancing product launching
- Improves operational efficiency by offering a comprehensive business overview.
- Its extensive scalability ensures that the usage of the application extends and supports the business growth

ITECBAN FAM

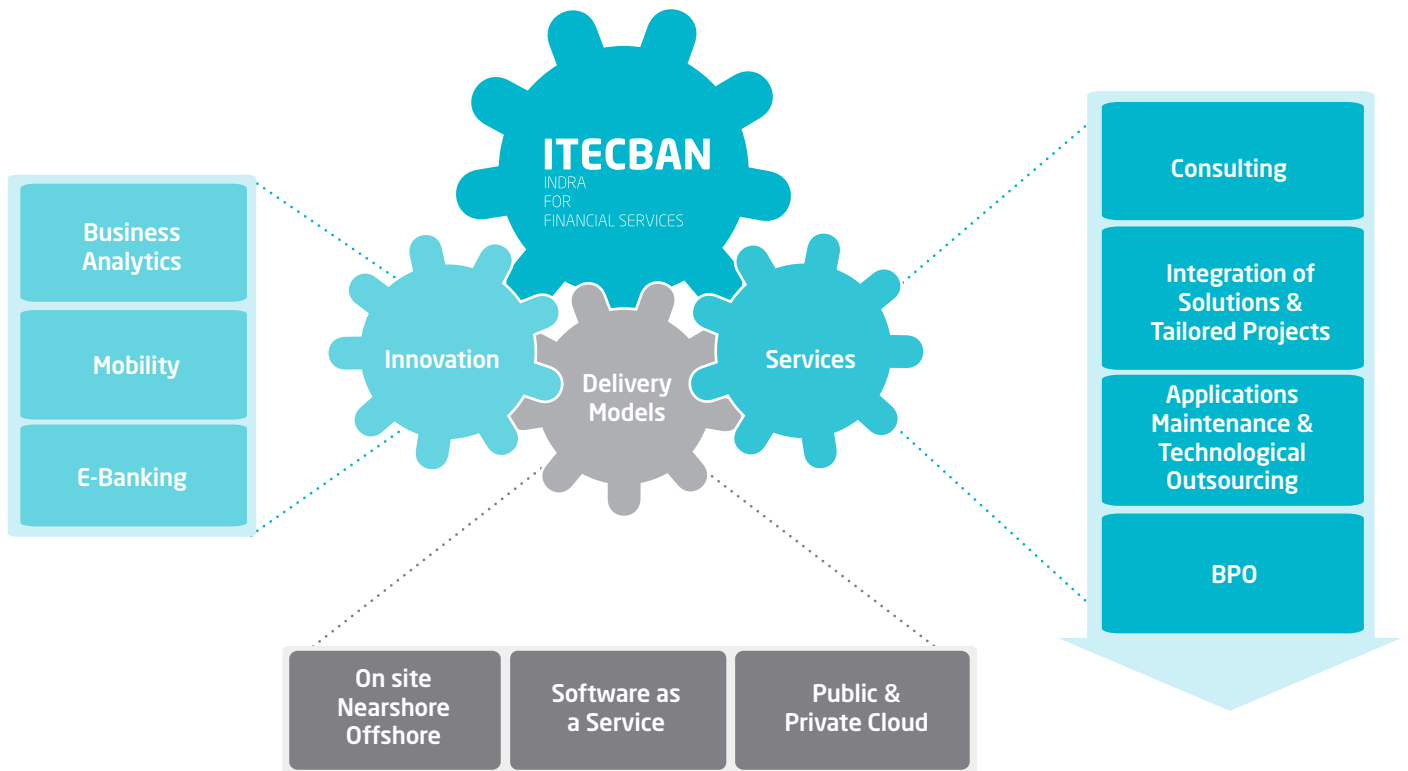
Enables the management and control of the Banking back-office costs.

Value proposition

- Completely modular
- Specifically designed for banking
- Implementation time 40% lower than market standard
- Multi, SaaS, Cloud capabilities

ITECBAN PLATFORM IS LOCATED AT THE FOREFRONT OF TECHNOLOGY

INDRA OFFERS ITS CUSTOMERS NOT ONLY A PORTFOLIO OF SOLUTIONS FOR BANKING BUSINESS, BUT ALSO A LONG-TERM COLLABORATION BASED ON SERVICES THAT COMPLEMENT ITS VALUE OFFERING.



Additionally, [Indra](#) offers its clients new delivery models for the ITECBAN platform, such as pay-per-use models ([Software as a Service](#)) or cloud computing services, and specialised resources in the emerging technologies of Business Analytics and Mobility, with the aim of maximising its value proposition [throughout the value chain of Financial Institutions](#)

SUITE ITECBAN differential value

- 1 Global Vision of Business** > ITECBAN platform supports the lifecycle of operations, allowing banks to streamline the work of all the areas involved.
- 2 Open Solution** > ITECBAN platform business model allows the entity to take control of the solution and its evolution so it suits them.
- 3 Focus on Service** > Either the product and the additional services are designed to streamline the development and reduce total cost. It improves the quality of service beyond the deployment and makes it possible to control the task from start to finish.
- 4 Maximum Flexibility on Service Model** > Configurability of solutions and services under the model that best meets the client's needs, whether in SaaS mode, making use of Cloud infrastructure or using the most convenient location.

Designing for the Future.
We Assume Challenges. We Provide Solutions.

MORE THAN 5000 PROFESSIONALS AND 75 CENTRES OF EXCELLENCE IN MORE THAN 20 COUNTRIES

Main references



Global vision and solutions adapted to **local needs**.
The best combination **of experience and proximity**.

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