

## LEADING MULTINATIONAL IN CONSULTING AND TECHNOLOGY

€3.000M

Multinational
Leader in Spain and
Latin America

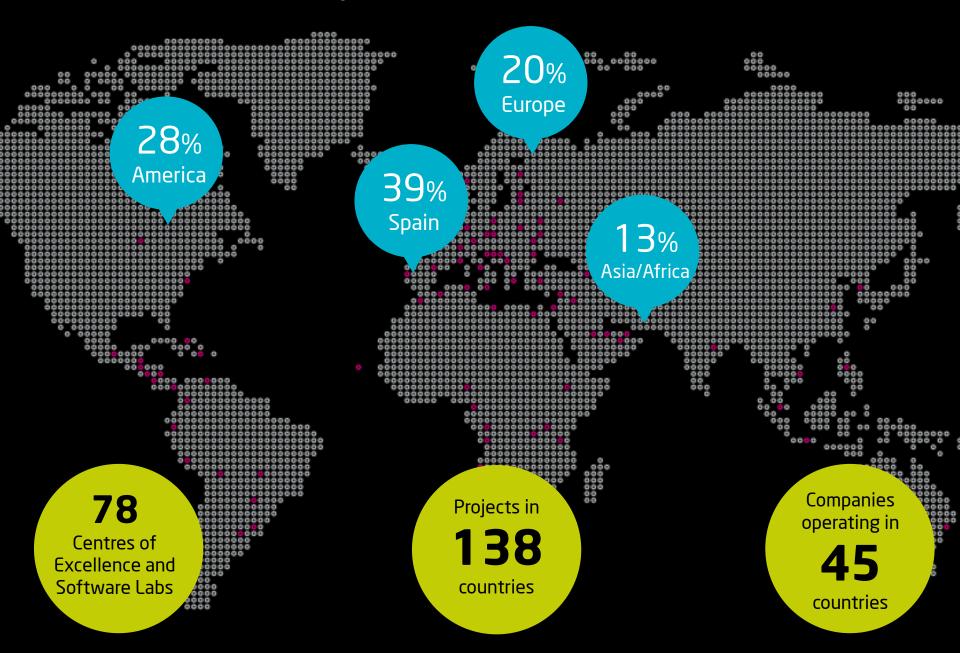
6-8% in R&D&i on sales

Among the Top 4
European IT services companies by
market capitalisation

## 138 countries

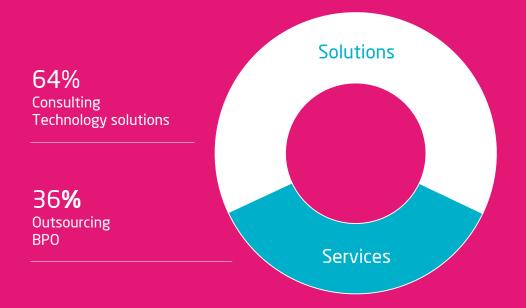
We know how to innovate and apply our experience to each solution and service we offer. When faced with a challenge, Indra is the solution

## **GLOBAL EXPERIENCE, LOCAL DEVELOPMENT**



### **OUR ACTIVITY**

Consulting
Technology
Outsourcing



Markets



**16%** Energy and Industry



**12%** Telecom and Media



**23%**Transport and Traffic



11% Public Administrations



**16%** Financial Services



**6%** Healthcare



**16%**Security and Defence

# INNINNOVATION AS A DRIVING FORCE FOR TRANSFORMING THE ORGANISATIONS AND BASIS OF OUR BUSINESS MODEL



# INNOVATION AS A DRIVING FORCE FOR TRANSFORMING THE ORGANISATIONS AND BASIS OF OUR BUSINESS MODEL

## Capacities and skills as a solution to needs



#### eGovernment

We support
Administrations in their
transformation to offer
the public a more
efficient and effective
service



#### **Mobility**

We provide solutions
that enable our clients
to offer greater
accessibility
to their services



#### **Cloud Computing**

We support our clients in adopting cloud solutions, a lever for achieving financial flexibility and efficiency

# INNOVATION AS A DRIVING FORCE FOR TRANSFORMING THE ORGANISATIONS AND BASIS OF OUR BUSINESS MODEL

## Capacities and skills as a solution to needs



**BPO** 

We enable our clients to outsource their non-key processes, such as document digitisation



#### Outsourcing

We offer a comprehensive package of *Outsourcing* services that covers the entire IT life cycle. It is divided into three general areas (IT Governance, Services and Delivery *as a Service*) that complement each other and allow each client to define the most suitable service



### Consulting

We design and implement business strategies in all major sectors. We help top companies to compete more effectively in today's market

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## Capacities and skills as a solution to needs



#### **eServices**

We offer turnkey solutions, from the strategy through to the final development of the solution. Our vast experience ensures the efficiency of the process



#### **Business Analytics**

Through the *Business*Analytics Department, we provide solutions and services to turn information into knowledge, as well as

Big Data and Open Data solutions



### Security

We help our clients overcome
the challenges they face in the
security of their physical,
logical and service assets. We
ensure public safety through
emergency management
centres. We cooperate with
Security Forces and
Agencies at both national
and international level





Public Administration Engagement

### **CHALLENGES IN PUBLIC ADMINISTRATION**



## **Focus on Citizens**

Quality of life • Quality of service

Open Government • Participation

Ensuring the efficiency of processes • Simplicity and integration

Accessibility of agents and citizens • Communication channels

Resource allocation • Efficiency and flexibility

Transforming Public Administrations



## **INDRA SOLUTIONS FOR PUBLIC ADMINISTRATIONS**



Centres of Excellence

Over 25 years experience transforming and developing technology for justice at international level

- Over 100 judicial modernisation projects in 13 countries
- 10,000 computerised judicial bodies
- 45,000 users in our Judicial Information Systems
- 16 Judicial Management Systems aimed at Participatory Justice in the Knowledge Society
- SEINSIR standard Judicial Management solution to facilitate the development of projects



### **JUSTICE**

## Areas of Experience in Judicial Modernisation

#### Strategical levels and technological modernisation

- Regulatory reforms
- Judicial decision support
- Managerial administration
- Integration with other Administrations
- Citizen / professional portal
- Civil servant portal
- Multi-channel systems

#### **Projects**

- Judiciary Council of Ecuador
- General Council of Judiciary of Spain
- Ministry of Justice of Spain

#### General scope of the operation

- Change management
- Comprehensive procedural management systems
- · Reorganization and reengineering
- Implementation and sustainable capacitation
- Procedural flow (BPM)
- Registry systems
- Information security and quality
- Digital signature
- Interoperability among governmental bodies, services, and procedure agents
- File case digitization and catalogation











#### **TAXES**

# Experience in the transformation and innovation of tax administration

#### Tax Administration

- Integrated Tax Administration System based on Java/SOA
- Integrated Tax Administration System based on SAP-TRM
- Business Intelligence system for operational monitoring of Tax Administration
- Tax Administration System for Portuguese-speaking countries (PALOP)
- Integrated Fraud Inspection and Detection System
- Real Estate valuation system

#### Economic-Financial Management

- Integrated Economic-Financial Management System
- Integrated Economic-Financial Management System (PALOP)

#### Customs

Single window









### **EDUCATION**

# Our solutions represent a support mechanism to enhance the quality of teaching

#### Educational content pool

- 7 million students
- In 17 Autonomous Regions
- Over 100,000 learning objects

#### Academic management

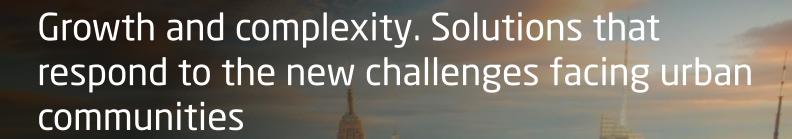
- Over 5,200 education centres
- Over 500,000 networked public centres

#### **Projects**

- AGREGA. Ministry of Education, Ministry of Industry and Autonomous Regions. Educational content platform on federated network
- ITACA. Valencia Regional Government.
   Educational/academic management
- ABIES. Ministry of Education. School library management
- MECD. Teacher payroll
- MECD. Educational grants and scholarships







- Over 100 local entities use our smart management systems to improve their energy and water management, mobility, urban services and services for the citizen
- Currently the world's only integrated smart urban management platform, with *Internet of Things (IoT), Big Data,* analytical, mobility and visualization capabilities
- The city is comprehensively managed in real time through our Smart Global Management Centres
- Communication networks. Sensors for gathering and response
- Over 8 million visitors per year use our Smart Destination solutions



#### **SMART CITIES**

## Building better cities for tomorrow

#### Organisation

- Strategic overview of projects: Leadership, Sustainability and Inclusion
- · Cross-cooperation, feedback and shared growth
- Empowered team with a comprehensive approach

#### Main Smart City Projects

- SMART CORUÑA. Spain. Over 300,000 inhabitants enhance their wellbeing through smart services
- SMART DESTINATION RIAS BAIXAS. Spain. Over 27,000 partner companies
- SMART DESTINATION TOLEDO. Spain. Over 3 million visitors

#### Technology

- Multi-purpose collection systems
- Efficient communication networks
- Integrated Management Centre
- IoT platform with Big Data, analytical, mobility, social network, visualisation and Cloud capabilities
- Implementation of technological services in different areas of a city





## Commitment to serving our society

- eGovernment: Consultancy for *transforming Public Administrations*. *Integrated eGovernment model*. *Solutions for the City*. eGovernment platform AMARA SUITE
- Parliaments: corporate solution for parliamentary management AGORA MILLENIUM
- Social Security: solution for Social Security systems which makes possible to manage in Spain 49
  million physical persons, 17 million affiliates, 2 million companies, 8.3 million pensions, 6.5 million
  cards, with 630 million historical records
- Employment: solutions for achieving internal management efficiency, and services to citizen and companies, managing over 1 million monthly appointments with the unemployed and collaborators
- SMEs: models for promoting ICT adoption. Consultancy and benchmarking, implementations, entrepreneurship and innovation



#### **EGOVERNMENT**

We help our clients to achieve maximum levels of development in eGovernment by offering citizens new relationship models and better quality in public services

#### AMARA eGovernment suite

- AMARA Atiende
- Atiende AMARA Registro
- AMARA Trámite
- AMARA Notifica

AMARA Citas

- AMARA PFirma
- AMARA eScribe
- AMARA Captura
- AMARA Archiva
- AMARA Netplus

#### AGORA Parliamentary Management Solution

- Intranet Management System
- Processing Engine
- Internet Queries System
- Telematic Register

#### Projects

- Oficina de Normalización Previsional de Perú (Peru Social Security Office). Reengineering and automation of Social Security processes
- Agencia de Desarrollo Económico de la Junta de Castilla y León (ADE). eGovernment plataform
- Valladolid City Council AVA Solution: Electronic Office, Citizen's File and Automation of Procedures
- Servicio Público de Empleo Estatal (SEPE).
   Information and service portal. Employment meeting point





## Transforming transport in a hyperconnected world

- Integrated management of the systems and communications of the world's largest airport operator. Over 200 million passengers per year
- Geospatial management of infrastructures pertaining to Spanish airport and rail operators. Over 100,000 assets
- Optimisation in the management of Spanish air traffic control services
   2 million operations per year



### **TRANSPORT**

## Innovating towards smart transport management

#### Security

- Integrated emergency management systems
- Clearance management and inspection systems for security, personnel and materials
- Passenger flow management and control systems

#### Main clients

- AENA. Spain. €70M over 5 years
- AENA and ADIF. Spain. €15M over 5 years
- ENAIRE. Spain. €2M over 2 years

#### Efficiency in management

- Resource scheduling, optimisation and monitoring systems
- Territory management systems
- Environmental impact management and control systems
- Mass invoicing systems
- Facility and material maintenance systems
- Fleet management systems







#### **Public Administrations**

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