

INDRA EXTENDS ITS COLLABORATION WITH MICROSOFT TO THE AIRLINE MARKET TO IMPROVE THE USE AND ACCESS TO ITS PROPRIETARY CLOUD SOLUTIONS

- **Airlines working with Indra can now benefit from the company's main solutions via Azure, Microsoft's cloud platform, which can be used to create, implement and administrate cloud services with a scalable and secure approach through a global network of data centers.**
- **The customers of the technology company can benefit from important new advantages in their production processes, such as cost reductions, solutions updated in real-time and remotely, unlimited storage capacity or making it easier for them to reach key geographical areas.**
- **Indra is the leading partner in the transformation of the airline industry and collaborates with the main partners of the sector, with the purpose of guaranteeing the highest standards of excellence in their business processes.**

Madrid, October 30, 2017.- Indra, a leading global consulting and technology company, has expanded its collaboration with Microsoft to offer technology solutions to the airline market via Azure, Microsoft's cloud platform that improves management capacity and provides access to the cloud services from anywhere in the world. The technology company has taken a step further in its commitment to its customers, with its commitment to digital transformation as a means of adopting new business models, making them more flexible and adapting them to the current market needs.

Therefore, airlines working with Indra can access its main solutions via Azure, benefiting from important advantages in their production processes, such as cost reductions, solutions updated in real-time and remotely, unlimited storage capacity or making it easier for them to reach key geographical areas that allow them to cover their global business needs. e-commerce, Revenue Accounting and business intelligence applications and other auxiliary services can now be used in the cloud from any device and regardless of the location from which the customer is operating, increasing the operational capacity of airlines and offering an improved management capacity.

Indra is already offering this service to the companies working in the airline market, including leading airlines from around the world that offer all sorts of destinations and routes. For example, some of its customers in Asia and the Middle East are already working with this new model.

Global cloud services

The service is part of an agreement signed between Indra and Microsoft years ago, which has allowed the company to improve and expand its range of cloud service solutions, while implementing in 2014 the first hybrid cloud solution capable of providing infrastructure services to customers worldwide from Spain.

Thanks to this collaboration and other forms of collaboration with the main partners of the sector, Indra has strengthened its Airlines division in the Industry and Consumer market and has consolidated its position as one of the leading partners that can help the airline industry improve the excellence of its business processes.

Indra offers a wide range of solutions to improve management procedures and the profitability of the business processes of the airline sector. In a sector subject to increasing mobility and the penetration of new, digital channels through which users have acquired a more active role in managing their trips, the technology and consulting company is capable of offering outstanding value added solutions, enhancing the digital presence of airlines, and converting their digital channels into competitive, differential and sustainable drivers that offer

innovative products and services dedicated to enhancing website positioning and customer experience. To achieve this, it pursues an effective cost-cutting strategy based on technological upgrading and channel convergence while also assisting travelers in the search process and providing them with tools to make their trip easier, cheaper and pleasanter.

About Indra

Indra is one of the world's top consulting and technology companies, the leader in IT in Spain, and the advanced technology partner for core business operations of its customers everywhere. It offers a comprehensive range of proprietary solutions and cutting-edge services with a high added value in technology, which adds to a unique culture that is reliable, flexible and adaptable to its clients' needs. Indra is a world leader in the development of end-to-end technology solutions in fields such as Defense and Security; Transport and Traffic, Energy and Industry, Telecommunications and Media, Financial Services, Electoral Processes, and Public Administrations and Healthcare. Through its Minsait unit, it addresses the challenges of digital transformation. In 2016 Indra posted revenues of €2,709m and had a workforce of 34,000 professionals, a local presence in 46 countries, and sales operations in more than 140 countries. Following its acquisition of TecnoCom, Indra's combined revenues amounted to more than €3,200m in 2016 with a team of nearly 40,000 professionals.