

INDRA BOLSTERS ITS CAPACITY FOR GROWTH IN AFRICA WITH ITS NEW OFFICE IN RABAT

- **Operating in Morocco for over 20 years, the company is committed to the country's potential with great opportunities in the markets where Indra operates**
- **Indra is already a technology partner in some of the country's emblematic projects such as the modernization of its rail transport and air systems, and expects to continue collaborating with Moroccan institutions and leading companies, also supported by local talent**
- **Indra has been operating in Africa since 1995, with offices in Morocco, Algeria, Kenya, Libya, Senegal, Mozambique, South Africa and Zambia. Its solutions have been the lynchpins in most of the countries with leading projects in key markets throughout the continent's economy**

Madrid, 10 July 2018.- As one of the world's top technology and consulting companies, Indra is shoring up its competitive potential in Africa with the inauguration of the company's new office in Rabat. This opening is further proof of the company's commitment to Morocco's potential, where Indra has been operating for over 20 years.

Opportunities are emerging in Morocco across markets where Indra has already implemented emblematic air traffic, transport and security projects, and even more extensively in markets such as the Information Technology sector, which is driven by the Morocco Digital 2020 Strategy, particularly in light of Indra's position as an IT bellwether in Spain and Latin America, and the company's leadership in providing digital transformation products and solutions.

"Morocco is beyond a doubt a key country for Indra in terms of development in the country and its projection throughout the African continent. The Morocco Digital 2020 Strategy is one example of the new opportunities emerging in Morocco as the country progresses towards digital transformation and modernization. Indra is already a technology partner in some of the country's emblematic projects and expects to continue collaborating with Moroccan institutions and leading companies to tackle the coming challenges, in addition to the support of local talent," comments Fadi Dak Elbab, Indra Director in Morocco.

Given the high specialization in many sectors of the professionals who work in this country and bilateral relations between Morocco and western and central African countries, Indra intends to use the strategic enclave of its new office in Rabat as a springboard to expand its business in Morocco and throughout the region, shoring up its position as technological partner in the businesses of the leading private companies and public administrations throughout the Maghreb.

Moroccan and Spanish political and institutional leaders attended the inauguration event for Indra's new office together with prominent figures from the world of finance and business.

One of Indra's prominent projects already carried out in Morocco is the technological implementation of Da Vinci technology for comprehensive railroad traffic management in the country's railroad network.

The company has also been collaborating with the Moroccan Airports Authority (ONDA) for over a decade to permanently modernize the country's air traffic management systems.

Indra has an important position in the Maghreb, where it promotes technology projects in countries such as Algeria, Libya and Tunisia in fields ranging from sea, air and railroad traffic to the public administration digitization and energy management improvement.

Leadership in Africa

Indra has been operating in Africa since 1995, with offices in Morocco, Algeria, Kenya, Libya, Senegal, Mozambique, South Africa and Zambia. Its solutions operate in most of the countries with leading projects in key markets throughout the continent's economy.

The company boasts a strong leadership in implementing energy solutions for power companies in Africa, where it has been involved in some of the largest modernization processes undertaken in the last 15 years. Today, Indra's solutions help them manage over 20 million customers.

Indra's strong position in Africa providing air traffic control and management systems and airport services is also noteworthy, as the company has references in over 45 African countries. Indra is presently deploying a network of ADS-B surveillance systems for the ASECNA (Agency for Aerial Navigation Safety in Africa and Madagascar) that will cover a total of 17 African countries and French overseas departments in the Indian ocean. Indra has also recently begun renewing Algeria's entire air traffic management system.

Indra also has a strong position in Africa as an airport service provider. In addition to Morocco, the Ugandan Civil Aviation Authority has commissioned the company to supply and install its advanced passenger information system (InSIGHT) at Entebbe International Airport. Indra's management systems manage Kenya's main airports, where the country's airport operator KAA also uses the Indra system to manage its business. Still in Kenya, Indra has conditioned the air traffic control training center, the East African School of Aviation. Nigeria's largest airline company (Arik) has also implemented Indra's revenue accounting solutions, and South Africa's leading airline company (SAA) has opted for Indra technology to increase online visibility and move forward digitally.

Indra has likewise incentivized the main modernization processes in public administrations such as the project for the Algerian General Tax Directorate (DGI), assisted in the financial management of Zambia by implementing a SAP-based IFMS, and carried out activities at the African Union's headquarters in Addis Ababa. The company also has relevant security projects in the Maghreb, South Africa and East Africa.

Its references in Transport & Traffic, which include operations management system at the Ports of Casablanca, Dakar and Cape Verde, and smart traffic projects for Algeria confirm an activity that is driving Indra's position as a benchmark technology partner for developing the African continent.

About Indra

Indra is one of the world's top technology and consulting and a technology partner for the key operations of its customers' businesses worldwide. It is a leading worldwide provider of proprietary solutions in niche areas in Transport and Defense Markets and the absolute leader in IT in Spain and Latin America. It offers a comprehensive range of proprietary solutions and cutting edge services with a high added value in technology based on a unique culture of reliability, flexibility and adaptability to the needs of its customers. Indra is a world leader in the development of end-to-end technology solutions in fields such as Defense and Security, Transport and Traffic, Energy and Industry, Telecommunications and Media, Financial Services, Electoral Processes, and Public Administrations and Healthcare. Minsait is Indra's digital transformation business unit. In 2017, Indra posted a revenue of €3,011m, employed 40,000 professionals, and had a local presence in 46 countries plus sales operations in more than 140 countries.