

## MINSAIT WILL BECOME MICROSOFT'S STRATEGIC DATA AND ANALYTICS PARTNER FOR ITS NEW SPANISH CLOUD SERVICES REGION

- **The companies will work together to promote production, financial, and employment opportunities offered by new public cloud technologies, as a way to contribute to financial recovery**
- **Minsait has effectively positioned itself as a technology partner in the development of solutions and services that boost the transformation of its clients into data-driven companies to increase their efficiency and competitiveness**

**Madrid, July 28, 2021.** Minsait, an Indra company, will team up with Microsoft as its strategic partner in Data and Analytics for its Cloud Services Data Center in Spain, an initiative aiming to promote production, financial, and employment opportunities offered by new technologies, as a way of contributing to a solid financial and employment recovery for Spain and its citizens, thus strengthening their position.

Through this agreement, Microsoft recognizes Minsait as the leading technological partner in data analysis and management to accelerate the digital transformation of companies of all sizes, helping them to innovate, grow, and securely migrate their businesses to the cloud, thus increasing competitiveness. In turn, Minsait will contribute to Microsoft's recognition as a leading public cloud service in this field.

By using Microsoft's public cloud, Minsait provides its clients with business intelligence systems based on advanced and unlimited analytics. This allows organizations to transform their raw business data into high-value information and recommendations that enable them to make better and faster decisions that increase their productivity.

Minsait will contribute with its resources and experience to work with Microsoft in the development of a joint solutions offer linked to the new Cloud Services Region, promoting training, specialization, and certification in Microsoft Cloud technologies for its professionals. Additionally, it will join the Microsoft Spanish Cloud Region Council, which is made up of Microsoft partners for the development of its Cloud Region Data Center.

"In the current scenario, Cloud technologies are enabling a great number of companies to maintain their activity while minimizing their encumbrance and creating a significant competitive advantage. Therefore, we believe that one of the key steps to foster a safe and successful financial recovery is to provide companies with the advantage of state-of-the-art technology and increase accessibility for the whole population to the digital skills needed to fill new jobs in a sector with virtually no unemployment," states Carlos Beldarrain, Global Head of Data Cloud at Minsait, an Indra company.

"The agreement with Minsait represents a significant development for the new Cloud Region Data Center and the establishment of a network of strategic alliances with partners that will boost the growth and competitiveness of the Spanish technology industry. We believe that this is a great opportunity to grow, not only for them, but most importantly for the clients at this crucial time when re-imagining Spain through digitalization is of the utmost importance," says Pablo Benito, Head of the new Spanish Cloud Region of the Microsoft Data Center.

Signing this agreement demonstrates Microsoft's renewed acknowledgment of Minsait's efforts to accelerate the cloud-based digital transformation of its clients. The company has just been awarded the Partner of the Year 2021 recognition in Spain for the categories of Data and Power Platform in "Inspire 2021," one of Microsoft's most important events, thus rewarding the work of its partner ecosystem in the country in terms of innovation and implementation of solutions based on technology.

Minsait has a unique proposal in the Cloud-Data field to aid companies and organizations in their transition to cloud services, from the transformation of core systems, with proprietary methodologies developed from experience, to the creation of digital native assets and processes based on knowledge of the data, always upholding its commitment to generating impact.

To do this, it relies on a strong end-to-end technological ecosystem based on strategic alliances with the main cloud providers and a network of more than 5000 professionals specialized in the most relevant technologies.

### **About Minsait**

Minsait ([www.minsait.com](http://www.minsait.com)) is Indra's leading company in digital transformation and Information Technologies. Minsait possesses a high degree of specialization and knowledge of the sector, which it backs up with its high capability to integrate the core world with the digital world, its leadership in innovation and digital transformation, and its flexibility. Thus, it focuses its offering on high-impact value propositions, based on end-to-end solutions, with a remarkable degree of segmentation, which enables it to achieve tangible impacts for its customers in each industry with a transformational focus. Its capabilities and leadership are demonstrated in its product range, under the brand Onesait, and its across-the-board range of services.

### **About Indra**

Indra ([www.indracompany.com](http://www.indracompany.com)) is one of the leading global technology and consulting companies and the technological partner for the core business operations of its customers world-wide. It is a world-leader in providing proprietary solutions in specific segments of Transport and Defence markets, and a leading company in digital transformation and Information Technologies in Spain and Latin America through its affiliate Minsait. Its business model is based on a comprehensive offer of proprietary products, with an end-to-end, high-value focus and a strong component of innovation. In the 2020 financial year, Indra achieved a revenue of 3.043 billion euros, nearly 48,000 employees, a local presence in 46 countries and business operations in over 140 countries.