

RESULTS

9M09

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1. INTRODUCTION

KEY FIGURES

Despite the gloomy macroeconomic and sector-wide environment for the year as a whole, Indra's business continued to perform well over the third quarter of 2009.

Key figures for the first nine months of the year compared with the same period of 2008 were as follows:

Order intake has increased 1%, reaching €1.95 bn, an amount larger than revenues for the same period. Solid international growth (+11%) compensates the slow down in Spain (-4%). The company expects to reach positive growth for full year in Spain.

Services, which grew 10%, keeps benefiting from the increasing demand for application management and BPO. Solutions, which is expected to post positive growth for the full year, has decreased 2%, mainly due to the contracting of large multi-year projects achieved last year, and to some delays in the implementation of projects.

Revenues have increased 6% to €1.88 bn, on the back of:

- Growth in Solutions of 6%, with Services up 7%.
- The positive performance of the international market, where revenues increased by 12% and of the domestic market, which posted a growth of 3%.
- The good performance of Transport & Traffic (+16%), Telecom & Media (+11%) and Financial Services (+9%), which compensated the 1% drop in Security & Defence, a market that is expected to be flat for the full year.

Order backlog swelled by 4% to €2,47 bn, equivalent to 1x revenues for the past twelve months.

Given the company's performance over the first nine months and the backlog of orders that can be executed over the fourth quarter of 2009, **revenue coverage relative to 2009 guidance stands at more than 97%**, in line with the ratio registered in the same period of 2008.

Additionally, it is worth noting that backlog at the end of the third quarter includes €967m of contracts to be executed during 2010, which is 3% higher than the contracts pending execution in 2009 at 30 September 2008, and is equivalent to 39% of the revenues achieved during the last twelve months.

EBIT jumped 7% to €215m.

The **EBIT margin** (EBIT/revenues) stood at **11.4%**, in line with the figure reported for the same period last year.

Net profit and EPS increased by 8% to €152m and €0.94 respectively.

Net working capital was equivalent to 92 days of annualised revenues, 5 days ahead of last year. The company expects to reach its guidance of 85 days by the end of the year.

Net debt at the end of the quarter **reached €283m**, equivalent to **0.9x last twelve months EBITDA**, having increased by €23m versus the end of the third quarter last

year. As expected, net debt at the end of the third is well ahead of year end target, mainly due to seasonally large working capital needs.

The company expects to **end the year with** net debt equivalent to **0,5x EBITDA**.

MEETING 2009 GUIDANCE

Order intake for the first weeks of the **four quarter** of the year is **evolving positively** and in line with expectations. This, plus the company's **high visibility** on the fourth quarter, allows Indra to **reiterate** its confidence in meeting **2009 guidance** as stated earlier in the year, and narrowed in July:

- **Order intake of around €2.7 bn**, implying **4-5% growth**, meeting guidance of reaching both positive growth in order intake and order intake ahead of revenues, increasing thus the company's backlog. A relevant part of order intake's positive performance during the fourth quarter is being generated in the domestic market, supporting expectations of positive growth in Spain for the full year.
 - **Revenue growth of around 6%**, in the mid range of our forecast of **between 5% and 7%**. The domestic market is expected to grow between 2% and 3% with the international one growing double digit.
 - **EBIT margin of 11.4%**, similar to the one achieved in 2008, and in the middle of guidance of 11.3-11.5%
-

GENERAL MARKET TRENDS

Despite the company's overall positive performance during the first nine months of the year, **Indra is prudent** regarding the economic and sector related environment **for next year** in general, **particularly in Spain**, and especially in the Security & Defence and Public Administrations markets.

However, Indra expects to **continue posting positive growth rates** in 2010, improving its competitive position in key markets and large clients, both in Spain and internationally. The company also expects to **keep its high operating margins**.

As in previous occasions, Indra plans to provide its sales growth and profitability targets early next year.

DIVIDEND PAYMENT CHARGED TO 2008

The company paid an ordinary gross dividend of €0.61 per share charged to 2008 profit on 7 July. This represents a 22% increase on the ordinary dividend paid against profit for the previous year and a pay-out of 55%, in line with the ordinary dividends paid over recent years.

2. MAIN FIGURES

Main figures for the period are as follows:

INDRA	9M09 (M€)	9M08 (M€)	Variation (%)
Order Intake	1,948.2	1,922.9	1
Revenues	1,878.9	1,768.8	6
Backlog	2,466.8	2,379.9	4
Net Operating Profit (EBIT)	214.7	200.8	7
EBIT Margin	11.4%	11.4%	-
Atributable Profit	151.6	140.7	8
Net Cash/ (debt) Position	(283.3)	(260.5)	9

Earnings per Share (according to IFRS)	9M09 (€)	9M08 (€)	Variation (%)
Basic EPS	0.9442	0.8775	8
Diluted EPS	0.9442	0.8775	8

Basic EPS is calculated by dividing net profit for the period by the total number of outstanding shares less weighted treasury shares at the close of the period. Treasury shares and total shares are weighted in accordance with the number of days they have been on the company's balance sheet during the year.

	9M09	9M08
Total number of shares	164,132,539	164,132,539
Weighted treasury stock	3,563,791	3,770,099
Total shares considered	160,568,748	160,362,440

At the close of September 2009, the company's weighted treasury shares stood at 3,563,791. The number of treasury shares at the end of the third quarter stands at 1,447,521, equivalent to 0.88% of the company's total shares.

Diluted EPS is the same as basic EPS since the company has not issued convertible shares or any other similar financial instrument.

3. COMMERCIAL ACTIVITY AND REVENUES BY SEGMENT

SOLUTIONS

Key figures for the Solutions segment over the first nine months of 2009 and yoy comparisons are as follows:

	9M09 (M€)	9M08 (M€)	Variation M€	Variation %
Order Intake	1,401.6	1,424.6	(23.1)	(2)
Revenues	1,370.7	1,292.1	78.6	6
Backlog	2,062.2	2,011.9	50.3	3

Order intake dropped 2% to €1,402m, **slightly higher than revenues** for the same period. This enabled the company to continue **bolstering** its **order backlog**, which climbed 3% yoy compared to the third quarter of 2008.

As previously explained in our earnings report for the first half of 2009, **growth in Solutions order intake** has **suffered** this year **due to** the larger number of **multi-year projects** secured in **2008**, chiefly those relating to the Eurofighter programme in the Defence market. Not taking into account the effect of this programme (the company is currently transitioning intake from stage two to stage three), order intake for Solutions witnessed positive growth up to the close of September.

That said, intake volume in the Solutions business over the nine months of 2009 were hindered by delays, mainly from institutional clients, in making decisions and in starting up certain investment projects, although as a general rule these delays are not leading to project cancellations.

For the **fourth quarter** underway, we are expecting a **significant volume of order intake**, which will push intake in the Solutions segment into **positive growth for the year as a whole**, despite the negative impact of the multi-year projects mentioned above.

During the third quarter of the year, we would highlight contracts being signed in tax management systems (major contract in Algeria), air traffic management systems and ground traffic control (UK and Pakistan), and banking and insurance management systems (new core insurer iONE).

Lastly, **revenues in the Solutions segment climbed 6%**. Over the last three months, this segment has had less weight in the Telecom & Media sector, as a consequence of a growing trend towards the outsourcing of application management processes within this market. On the other hand, there has also been an increase in revenues in the Financial Services sector, thanks to the effort carried out in R&D to develop new solutions.

SERVICES

Commercial activity in the Services segment over the first nine months of 2009 was as follows:

	9M09 (M€)	9M08 (M€)	Variation M€	Variation %
Order Intake	546.7	498.2	48.4	10
Revenues	508.3	476.7	31.5	7
Backlog	404.6	368.1	36.6	10

Order intake in the **Services** business **grew 10%** to €547m, **outstripping revenues by 8%**. This allowed the company to expand its Services backlog by 10% in comparison to figures for the same period last year.

This segment has **maintained** the **healthy pace** of growth experienced over the first half of the year thanks to the **increasing trend** among certain key clients of **outsourcing** their maintenance and application management processes. In certain cases, this process has also given rise to a **concentration of suppliers**, which is in turn **enabling Indra to drive up its market share** within the Telecom & Media and the Energy & Industry markets, particularly over 2009.

The prevailing frailty within the market, with clients willing to curb costs and enhance efficiency, coupled with Indra's highly competitive range of products and services backed by its software factories (both in Spain and Latin America), has allowed the company to glimpse **significant growth opportunities in other clients**.

The Services revenues were also spurred on by an **increasing demand for BPO**, allowing Indra to run certain processes for its clients. In some cases, this extends to the entire cycle, ranging from implementation of specific business applications (solutions) and the maintenance and management of such applications, to actually running the process, thereby enabling clients to concentrate on their critical business areas and increase efficiency.

The relative weighting of Services as a percentage of the company's total business continues to grow, accounting for 27% of group revenues and 28% of order intake to 30 September 2009.

4. REVENUES BY GEOGRAPHICAL MARKET: Secondary Segments

Revenues by geographical market can be broken down as follows:

Revenues	9M09		9M08		Variation	
	M€	%	M€	%	M€	%
Total revenues	1,878.9	100	1,768.8	100	110.1	6
Domestic	1,211.3	64	1,173.6	66	37.7	3
International	667.6	36	595.2	34	72.4	12
Europe	330.8	18	303.2	17	27.6	9
North America	27.9	1	34.1	2	(6.3)	(18)
Latam	197.0	10	164.2	9	32.8	20
Other	112.0	6	93.7	5	18.3	20

The **domestic market** experienced **revenue growth of 3%** over the first nine months of 2009, decelerating across the year in line with expectations. This **slowdown** has been more pronounced **over the second half of the year** and is affecting Security and Defence market in particular (this being the only vertical market to report negative growth rates within Spain), although demand from the public administration market in general is also slowing.

The Financial Services and Telecom & Media sectors continue to perform well in the domestic market, whereas Energy & Industry is flat in a year that has seen major changes in some of the sector's leading electrical companies.

Order intake in the domestic market for the first nine months of the year has allowed the company to push its current domestic market **revenue coverage** relative to 2009 guidance to **over 97%**. As a result, Indra is **fully confident that 2-3% growth in domestic revenues** will be obtained for the year as a whole. This confidence is strengthened by the **order intake** achieved during the forth quarter which also **points to growth in domestic order intake for the year as a whole**.

The **international market** continues to perform very positively, posting **double-digit growth**, which we expect to be maintained for the year. Over the first nine months of 2009, this market accounted for **36% of total revenues** at Indra, in comparison to 34% in 2008.

Highlights in the international market include:

Progress in **Latin America**, which remains a high growth market - as illustrated by the surge experienced over the third quarter of 2009 - , leading to a 20% jump in revenues. Countries such as Mexico and Brazil have put on a positive performance, not only in terms of revenue growth but also in terms of the improvement in margins.

The broad spectrum of Indra products, based on solutions and services, is garnering a reputation as a highly successful model within the region and is allowing the company to make further inroads into existing clients (chiefly through a range of increasingly sophisticated services), while also winning over new clients (largely through its range of security, healthcare and banking solutions, among others).

During 2009, the company has secured **major services contracts** with terms of over one year and significant opportunities have also arisen in the short to mid-term. Furthermore, Indra is continuing the development of its network of software

factories in Latin America, which will enable the company to offer an enhanced range of services to both Latin American and international clients. By the close of September, Indra has a workforce of over 4,000 in Latin America alone. This region has reported the strongest growth in human resources so far in 2009 and growth is set to continue over the months to come.

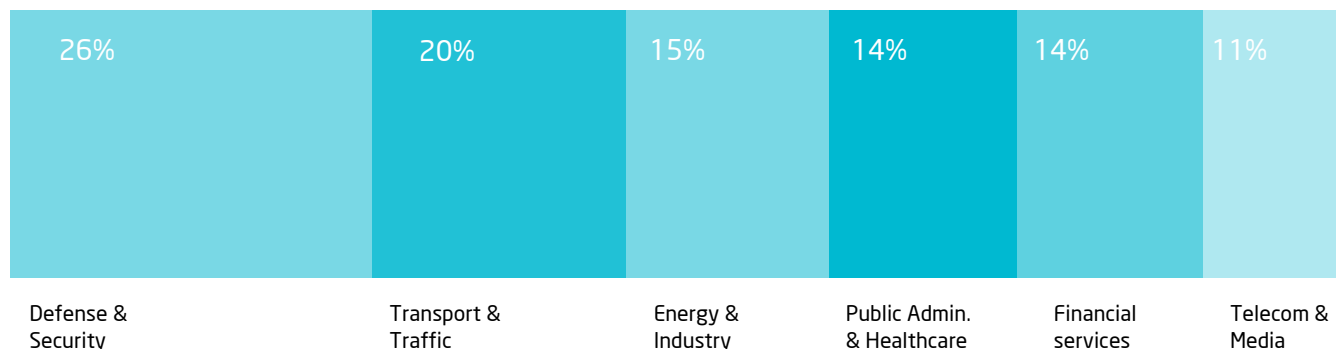
Other countries once again turned in a positive performance, with **growth of over 30%, excluding the impact of balloting projects**. The Maghreb consolidates as one of the regions promising the best short-term growth and opportunities, where Indra has been steadily upping its range of available solutions (for Transport, Energy, Healthcare, Public Administrations, Security & Defence). Moreover, the Asian-Pacific region gains greater importance with a growing commercial activity.

The **European market**, which remains driven by air traffic management and Security & Defence, rallied over the third quarter of 2009 to post growth just shy of double digits in the wake of the decline in revenues experienced over the second quarter.

Finally, the performance in the **US and Canada** during recent months led to an increase in revenues in the third quarter, in stark contrast to the weakness witnessed during the first half of the year. Nonetheless, Indra is **forecasting a drop in revenues** in the US and Canada **for the year as a whole**, largely due to failure to maintain the activity levels achieved in 2008 within the area of Transport & Traffic, despite the positive evolution of the Security & Defence market.

5. COMMERCIAL ACTIVITY AND REVENUES BY BUSINESS AREA

Total revenues for the first nine months can be broken down as follows:



Order intake

Order intake for the first nine months of 2009 **climbed by 1%** in comparison to the same period of 2008, with the **book-to-bill ratio** (order intake for the period divided by revenues for the period) standing at **over 1x**, further indication of an expanding order backlog, as reported in previous quarters.

Order Intake for the **period** was primarily **influenced** by the **slowdown** in **Security & Defence**, a market characterised by **seasonal** fluctuations stemming **from** the **intake** of **major multi-year projects** (such as the Eurofighter programme already discussed in the earnings report for 2Q09) and **also delays in starting up** various **projects**.

Excluding the Security & Defence market, order **intake growth** climbed into **double figures**.

	9M09 (M€)	9M08 (M€)	Variation M€	Variation %
Order intake	1,948.2	1,922.9	25.4	1

For the year as a whole, order intake is expected to **grow by** around **4-5%**, thereby bringing **total intake** to around €2,700M.

The best performing markets over the year to date (Transport & Traffic, Financial Services and Telecom & Media) look set to close the year with double-digit growth, while the remaining markets are likely to be flat, barring Security & Defence, which despite healthy forecasts for order intake over 4Q09, will close the year with a lower intake than 2008.

That said, stripping out the effects of the Eurofighter programme, which is currently transitioning from stage two to stage three, the Security & Defence market would close the year with positive growth rates.

Appendix 1 includes a detailed list of the main contracts secured over 3Q09.

Revenues

Total revenue for the first nine months of 2009 was **up 6%** yoy, in the middle of the 5-7% growth range forecast for the year as a whole.

REVENUES	9M09 (M€)	9M08 (M€)	Variation M€	Variation %
Transport and Traffic	380.4	327.0	53.4	16
Telecom and Media	206.8	187.0	19.8	11
Public admin. And Healthcare	255.5	242.0	13.5	6 (*)
Financial Services	262.9	240.4	22.5	9
Energy and Industry	290.7	284.9	5.8	2
Defence and Security	482.7	487.5	-4.8	(1)
Total	1,878.9	1,768.8	110.1	6

(*) Public Administrations & Healthcare, excluding balloting projects, experienced 9% growth.

Highlights for 3Q09 include the **Transport & Traffic** market, which posted strong growth of 16%, including an excellent showing from air, rail and road traffic, largely within the international market, where there has been a very intense commercial effort.

Growth in the **Public Administrations & Healthcare** market dropped off slightly over the quarter to settle at 6%. Excluding balloting projects, revenues from the Public Administrations & Healthcare market climbed 9% over the first nine months of 2009, on the back of an impressive showing from the Healthcare market and the international markets in general, thereby helping to offset the slowdown in the domestic Public Administrations activity where there has been an increase in competition in new tenders and greater price pressures.

Growth in **Energy & Industry** slackened due to diminishing revenues in the energy sector in a year that has seen major corporate changes at some of the key domestic clients. Yet figures remain positive, with 2% growth, spurred on by the sound performance of the Industry & Trade market, which turned in double-digit growth.

The **Security & Defence** market fell 1% due to a drop in revenue from the domestic market, which has suffered a sharp knock to its budget for 2009, thereby leading to delays (but not cancellations) on various projects. This drop has not been offset by the growth in revenues from the international market, where there are significant commercial opportunities, but with lengthy timeframes involved.

Finally, the **Financial Services** and **Telecom & Media** markets continue to report close to double-digit growth. Within Financial Services, the domestic market is still faring well, in terms of banking and particularly insurance. The Telecom & Media market also remains sound thanks to its healthy backlog on both the domestic and international (Latin America and Eastern Europe) stage, at the same time exploring important commercial opportunities in new clients.

Order backlog

The order backlog at the close of 3Q09 saw yoy growth of 4% to reach €2,467m, practically in line with revenues for the last twelve months.

	9M09 (M€)	9M08 (M€)	Variation M€	Variation %
BACKLOG	2,466.8	2,379.9	83.9	4

6. ANALYSIS OF THE CONSOLIDATED FINANCIAL STATEMENTS (IFRS)

Attached to this report as Appendices 2, 3, 4 and 5, respectively, are the income statement, the income statement under segment reporting, the balance sheet and the cash flow statement for the first three quarters of 2009 and a comparison with the financial statements for the same nine-month period of 2008.

Highlights from the income statement (Appendix 2) vs. the same period last year include:

EBIT climbed to €215m, up 7% yoy. **The EBIT margin (EBIT/revenue) stood at 11.4%**, echoing the figure for the same period of 2008 and in line with the company's target of achieving an EBIT margin of 11.4% for the year in course (11.4% in 2008).

Attributable profit rose 8% to €152m, reflecting the net financial expenses of €13m and the tax rate of 24%. For the year as a whole, the company expects to apply a tax rate at the lower end of the 24%-25% range announced in the previous quarter.

Appendix 4 shows a comparison between the 3Q09 and year-end 2008 balance sheets.

Net working capital amounted to €636m, equivalent to 92 days of revenue and representing an **increase of 5 days** in comparison to the first nine months of 2008. This performance is in line with expectations and effectively means we can confirm our **forecast** that the company will **close the year** with net working capital equivalent to **85 days of revenue**, given that working capital needs peak during the third quarter of the year.

Highlights of the 3Q09 cash flow statement include:

- Operating cash flow jumped to €244m, marking a yoy increase of €15m.
- Investment in working capital stood at €138m, in line with targets.
- Capex came in at €67m, €12m of which relate to financial investments.
- Ordinary dividend payments amounted to €99m.

At the close of 3Q09, the company's **net debt** position **stood at €283m**, equivalent to 0.9x EBITDA for the previous twelve months and marking a yoy **increase of €23m**. The company **expects to close the year with equivalent net debt** in the region of **0.5x EBITDA**.

Human Resources

The company had a **total workforce** of 25,209 employees at 30 September 2009. 77% of the workforce is located in **Spain**, while the remaining **23%** work **abroad** (16% in Latin America). The increase in relation to the same period of 2008 and year-end 2008 breaks down as follows:

Employees	Variation in consolidation Perimeter	Ordinary Variation	Total Variation	Variation (%)
Sobre 30/09/2008	293	215	508	2%
Sobre 31/12/2008	293	110	403	2%

The workforce expanded by 2% in comparison to 30 September 2008, with Latin America accounting for half of this increase.

Average workforce totalled 25,221 employees, up 4% yoy. This can be broken down as follows:

Employees	Variation in Consolidation Perimeter	Ordinary Variation	Total Variation	Variation (%)
From 30/09/2008	283	646	929	4%

7. OTHER EVENTS IN THE QUARTER

In accordance with the agreed distribution of FY08 earnings as approved at the General Shareholders' Meeting, **payment was made on 7 July** (ex-dividend date) **of a single dividend of €0.61 gross per share corresponding to that financial year**, entailing a total payout of €98.9m. This dividend is equivalent to 55% of the earnings per share for 2008 and is in line with the company's recurring shareholder remuneration policy (pay-out of 50-60%).

This total dividend represents a dividend yield of 3.8% based on Indra's share price at year-end 2008 (€16.19). It also represents an increase of 22% on the ordinary dividend paid last year against 2007 earnings.

On **2 July**, Unión Fenosa announced the following:

- It will **retain an stable equity interest of 5% in the share capital of Indra**, thereby reaffirming its industrial ties with the company, underscoring its strategic priority of integrating technologies and management and operational systems within Gas Natural SDG, S.A. and Unión Fenosa (fields in which Indra is a key supplier).
- It has reached a binding **agreement with Alba Participaciones S.A.** to sell the latter a block of 16,413,254 Indra shares, representing **10% of the company's share capital**, for a price of €15 per share.
- It has **carried out a private placement of Indra shares**, through which it has sold a block of 4,946,217 shares, **representing 3.01% of the company's share capital**, among qualified domestic and foreign investors at a price of €15 per share.

Due to the **existence of over-demand** in the mentioned **placement**, the underwriting bank offered Indra the possibility to include its treasury shares in the placement. In light of the offer, **Indra decided to sell 2,500,000 of its own treasury shares** through the placement and on the same date, **representing 1.52% of its share capital**. The transaction was for a total of €37.5m, with each share being offered for €15.

8. EVENTS SUBSEQUENT TO THE END OF THE QUARTER

The company has reported no significant events subsequent to the end of the third quarter.

APPENDIX 1: MAJOR CONTRACTS SECURED IN THE QUARTER

Listed below are some of the main contracts secured by Indra in 3Q09 by business area:

A) Transport and Traffic:

- Toll system for the North Coast motorway in Portugal for Ferrovial
- Implementation of the Da Vinci system throughout the Moroccan railway network
- Control system and control centre for the Tohid tunnel (Tehran)
- Supply of two air traffic control secondary radar systems in north-eastern China for the Air Traffic Management Bureau of China
- Air traffic control voice communication systems for Karachi and Lahore airports in Pakistan
- Supply, outfitting and renovation of the La Palma control tower
- Tool to automate data adaptation processes for NATS air traffic management systems (UK)
- Extension and modernisation of Luanda International Airport (Angola)

B) Telecoms & Media:

- Contracting system for the residential and self-employed segments for Telefónica Spain
- Maintenance and development of SAP systems for various different divisions of Telefónica Spain
- Implementation of a CRM solution to manage the sales cycle of corporate clients, plus SIEBEL CRM to manage VIVO subcontractors (Brazil)
- Implementation of the single ERP model for Latin America, with economic-financial and logistics modules, for Telefónica del Perú

C) Public Administrations & Healthcare:

- Design and development, over a SAP TRM platform, of a tax management system for the Directorate General for Taxation of the Republic of Algeria
- Implementation of the Indra Agora Millennium management solution for the Parliament of Andalusia
- BPO of historic land heritage filing for Madrid City Council
- 2009 parliamentary elections in Argentina and within the Norwegian Parliament

D) Financial Services:

- Fully-comprehensive mortgage management for the Caja de Ahorros del Mediterráneo (CAM)
- Prior-to-mortgage management for Banco Santander
- Support and maintenance agreement covering the Human Resources Information System (HRIS) of the Caja de Compensación de los Héroes (Chile)
- Data warehouse implementation for the Central Bank of Bangladesh

E) Energy & Industry:

- Payroll management for Unión FENOSA Internacional and for BP Oil España
- Functional and software factory support for Endesa management systems
- Maintenance and development of the micro-IT system for E.ON España
- Development and implementation of a new reserves control system for Repsol
- Support and maintenance of the commercial OPEN SGC system for Emel (Chile)
- Application management for ENEL Energy Market systems (Italy)
- Implementation and maintenance of the customer management system for MERALCO (Philippines)
- SAP implementation for Affinity

F) Defence & Security:

- Extension of the maritime security agreement for the Latvian coastline
- Supply of equipment to conduct tests and download software for MBDA's Meteor missile (United Kingdom)
- Project to extend the capacities of the automatic maintenance system of the Eurocopter Tiger for the OCCAR-EA (Organisation for Joint Armament Cooperation Executive)
- Stage one updates to the SH-60B helicopter simulator for the Spanish Ministry of Defence
- System for pinpointing artillery fire based on an array of radio-linked microphones
- Maintenance of the user segment of the Helios satellite for the Spanish Ministry of Defence
- Implementation of a Portuguese coastline surveillance system for the Portuguese Ministry of the Interior

ANNEX 2: CONSOLIDATED INCOME STATEMENT

	9M09	9M08	Variation	
	M€	M€	M€	%
Revenue	1,878.9	1,768.8	110.1	6
Other income	41.2	29.8	11.4	38
Materials consumed and other operating expenses	(917.0)	(846.2)	(70.8)	8
Personnel expenses	(755.0)	(725.5)	(29.6)	4
Results on non-current assets	(1.1)	0.9	(2.0)	NM
Gross operating profit (EBITDA)	246.9	227.7	19.1	8
Depreciations	(32.1)	(26.9)	(5.2)	19
Net operating profit (EBIT)	214.7	200.8	13.9	7
EBIT margin	11.4%	11.4%	--	--
Net financial result	(12.9)	(12.1)	(0.7)	6
Share of profits / (losses) of associates and other investees	0.2	3.5	(3.2)	NM
Profit before tax	202.1	192.1	10.0	5
Income tax expense	(48.6)	(49.2)	0.6	-1
Profit for the period	153.5	142.9	10.6	7
Attributable to minority interests	(1.9)	(2.2)	0.3	-14
Profit attributable to equity holders of the parent	151.6	140.7	10.9	8

Figures not audited.

ANNEX 3: INCOME STATEMENTS BY SEGMENTS

1. Solutions

	9M09	9M08	Variation	
	€M	€M	€M	%
Revenue	1,370.7	1,292.1	78.6	6
Contribution margin	274.4	267.9	6.5	2
Contribution margin / Revenues	20.0%	20.7%	--	--
Share of profits / (losses) of associates	(0.0)	0.3	-0.3	--
Profit for the segment	274.4	268.2	6.2	2

2. Services

	9M09	9M08	Variation	
	€M	€M	€M	%
Revenue	508.2	476.7	31.5	7
Contribution margin	82.0	83.8	-1.8	-2
Contribution margin / Revenues	16.1%	17.6%	--	--
Share of profits / (losses) of associates	0.0	0.0	0.0	--
Profit for the segment	82.0	83.8	-1.8	-2

3. Consolidated Total

	9M09	9M08	Variation	
	€M	€M	€M	%
Revenue	1,878.9	1,768.8	110.1	6
Consolidated contribution margin	356.4	351.7	4.7	1
Contribution margin / Revenues	19.0%	19.9%	--	--
Other non-distributable corporate expenses	(141.7)	(150.9)	9.2	-6
Consolidated net operating profit (EBIT)	214.7	200.8	13.9	7

Figures not audited

ANNEX 4: CONSOLIDATED BALANCE SHEET

	9M09	Dec 2008	Variation
	€M	€M	€M
Property, plant and equipment	135.7	139.1	(3.4)
Intangible assets	106.9	87.3	19.5
Investment in associates and other investments	40.0	43.2	(3.2)
Goodwill	440.9	431.6	9.4
Deferred tax assets	33.0	32.4	0.6
Activos no corrientes	756.4	733.6	22.9
Assets held for sale	0.2	0.2	0.0
Operating current assets	1,554.3	1,632.0	(77.7)
Other current assets	79.4	72.7	6.7
Short term financial investment	1.2	0.0	1.2
Cash and cash equivalents	21.8	23.2	(1.4)
Current assets	1,656.8	1,728.1	(71.2)
TOTAL ASSETS	2,413.3	2,461.6	(48.4)
Share capital and reserves	898.1	846.0	52.1
Treasury shares	(23.8)	(64.6)	40.8
Equity attributable to equity holders of the parent	874.3	781.4	92.9
Minority interests	43.8	42.2	1.7
TOTAL EQUITY	918.1	823.6	94.6
Provisions for liabilities and charges	2.7	2.6	0.1
Long term borrowings	97.2	46.8	50.3
Other financial liabilities	0.1	0.0	0.0
Deferred tax liabilities	32.4	31.1	1.3
Other non-current liabilities	35.9	32.2	3.7
Non-current liabilities	168.2	112.8	55.5
Current borrowings	207.9	125.4	82.4
Operating current liabilities	918.1	1,133.6	(215.6)
Other current liabilities	201.0	266.2	(65.3)
Current liabilities	1,326.9	1,525.3	(198.4)
TOTAL EQUITY AND LIABILITIES	2,413.3	2,461.6	(48.4)
Net cash /(debt) position	(283.3)	(149.1)	(134.1)

Figures not audited

ANNEX 5: CONSOLIDATED CASH FLOW STATEMENT

	9M09 €M	9M08 €M	Variation €M
Profit before tax	202.1	192.1	10.0
Adjusted for:			
- Depreciations	32.1	26.8	5.4
- Provisions, capital grants and others	(5.3)	(0.2)	(5.1)
- Results on non-current assets	0.9	(4.0)	4.9
- Share of profits / (losses) of associates and other investees	0.0	(0.3)	0.3
- Net financial result	12.9	2.2	10.6
- Share options expense	1.1	12.1	(11.0)
+ Dividends received	0.1	0.1	(0.0)
Operating cash-flow prior to changes in working capital	243.9	228.8	15.1
Receivables, net	(128.8)	(58.1)	(70.7)
Inventories, net	(1.3)	(44.5)	43.2
Payables, net	(7.7)	(31.1)	23.3
Change in working capital	(137.8)	(133.7)	(4.1)
Other operating changes	(41.4)	(32.0)	(9.5)
Income taxes paid	(34.6)	(13.7)	(20.9)
Cash-flow from operating activities	30.0	49.4	(19.4)
Property, plant and equipment, net	(23.0)	(12.2)	(10.8)
Intangible assets, net	(32.8)	(20.0)	(12.8)
Investments, net	(11.6)	(16.1)	4.5
Deposits share options plan	0.0	2.0	(2.0)
Interest received	1.0	0.0	1.0
Cash-flow provided/ (used) in investing activities	(66.4)	(46.3)	(20.0)
Shareholders contribution	0.6	0.0	0.6
Changes in treasury stock	1.2	(24.6)	25.8
Dividends of subsidiaries paid to minority interests	(0.39)	(2.5)	2.1
Dividends of the parent company	(98.9)	(79.8)	(19.2)
Increase (repayment) in capital grants	13.4	6.7	6.8
Increase (decrease) in borrowings	131.3	95.9	35.5
Interest paid	(12.0)	(15.2)	3.2
Cash-flow provided / (used) in financing activities	35.2	(19.4)	54.6
NET CHANGE IN CASH AND CASH EQUIVALENTS	(1.1)	(16.3)	15.2
Cash and cash equivalents at the beginning of the period	23.2	32.2	(9.1)
Cash contributed by new companies	0.0	2.3	(2.3)
Foreign exchange differences	(0.3)	0.0	(0.3)
Net change in cash and cash equivalents	(1.1)	(16.3)	15.2
Cash and cash equivalents at the end of the period	21.8	18.2	3.6
Long term and current borrowings	(305.0)	(278.7)	(26.4)
NET CASH / (DEBT) POSITION	(283.3)	(260.5)	(22.8)

Figures not audited.

DISCLAIMER

The information in this report contains certain “forward-looking” statements regarding estimates and anticipated results for the Company.

Analysts and investors should bear in mind that these statements are no guarantee of future performance or results and that they are subject to material risks and uncertainties, which could mean that actual results vary materially from the expectations contained herein.