

ANNEX 2: CONSOLIDATED INCOME STATEMENT

	9M09	9M08	Variation	
	M€	M€	M€	%
Revenue	1,878.9	1,768.8	110.1	6
Other income	41.2	29.8	11.4	38
Materials consumed and other operating expenses	(917.0)	(846.2)	(70.8)	8
Personnel expenses	(755.0)	(725.5)	(29.6)	4
Results on non-current assets	(1.1)	0.9	(2.0)	NM
Gross operating profit (EBITDA)	246.9	227.7	19.1	8
Depreciations	(32.1)	(26.9)	(5.2)	19
Net operating profit (EBIT)	214.7	200.8	13.9	7
EBIT margin	11.4%	11.4%	--	--
Net financial result	(12.9)	(12.1)	(0.7)	6
Share of profits / (losses) of associates and other investees	0.2	3.5	(3.2)	NM
Profit before tax	202.1	192.1	10.0	5
Income tax expense	(48.6)	(49.2)	0.6	-1
Profit for the period	153.5	142.9	10.6	7
Attributable to minority interests	(1.9)	(2.2)	0.3	-14
Profit attributable to equity holders of the parent	151.6	140.7	10.9	8

Figures not audited.

ANNEX 3: INCOME STATEMENTS BY SEGMENTS

1. Solutions

	9M09	9M08	Variation	
	€M	€M	€M	%
Revenue	1,370.7	1,292.1	78.6	6
Contribution margin	274.4	267.9	6.5	2
Contribution margin / Revenues	20.0%	20.7%	--	--
Share of profits / (losses) of associates	(0.0)	0.3	-0.3	--
Profit for the segment	274.4	268.2	6.2	2

2. Services

	9M09	9M08	Variation	
	€M	€M	€M	%
Revenue	508.2	476.7	31.5	7
Contribution margin	82.0	83.8	-1.8	-2
Contribution margin / Revenues	16.1%	17.6%	--	--
Share of profits / (losses) of associates	0.0	0.0	0.0	--
Profit for the segment	82.0	83.8	-1.8	-2

3. Consolidated Total

	9M09	9M08	Variation	
	€M	€M	€M	%
Revenue	1,878.9	1,768.8	110.1	6
Consolidated contribution margin	356.4	351.7	4.7	1
Contribution margin / Revenues	19.0%	19.9%	--	--
Other non-distributable corporate expenses	(141.7)	(150.9)	9.2	-6
Consolidated net operating profit (EBIT)	214.7	200.8	13.9	7

Figures not audited