# **ANNEX 2: CONSOLIDATED INCOME STATEMENT**

	1H09	1H08	1H08 Variation	
	€M	€M	€M	%
				_
Revenue	1,333.4	1,247.0	86.4	7
Other income	28.7	22.3	6.4	29
Materials consumed and other operating expenses	(657.2)	(595.7)	(61.5)	10
Personnel expenses	(530.4)	(513.5)	(16.9)	3
Results on non-current assets	(0.7)	(8.0)	0.1	-13
Gross operating profit (EBITDA)	173.8	159.3	14.5	9
Depreciations	(22.3)	(17.5)	(4.7)	27
Net operating profit (EBIT)	151.6	141.8	9.8	7
EBIT margin	11.4%	11.4%	<b></b>	<u></u>
Net financial result	(8.0)	(6.6)	(1.4)	21
Share of profits / (losses) of associates and other investees	0.5	3.1	(2.6)	-85
Profit before tax	144.1	138.3	5.8	4
Income tax expense	(34.9)	(35.5)	0.7	-2
Profit for the period	109.2	102.8	6.5	6
Attributable to minority interests	(1.6)	(2.4)	0.8	-35
Profit attributable to equity holders of the parent	107.7	100.4	7.3	7

Figures not audited.

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## **ANNEX 3: INCOME STATEMENTS BY SEGMENTS**

#### 1. Solutions

1. 30IU (10115				
	1H09	1H08	Variation	
	€M	€M	€M <sup>™</sup>	%
Revenue	986.3	926.9	5.4	6
Contribution margin	203.4	192.0	11.4	6
Contribution margin / Revenues	20.6%	20.7%		<u>-</u>
Share of profits / (losses) of associates	0.4	(0.1)	0.5	
Profit for the segment	203.8	192.0	11.9	6

#### 2. Services

E. Jervices	1H09	1H08	Variation	
	€M	€M	€M	%
Revenue	347.1	320.1	27.0	8
Contribution margin	60.9	54.4	6.5	12
Contribution margin / Revenues	17.5%	17.0%		
Share of profits / (losses) of associates	0.0	0.0	0.0	
Profit for the segment	60.9	54.4	6.5	12

### 3. Consolidated Total

3. Consolidated Total	1H09	1H08	Variation	
	€M	€M	€M	%
Revenue	1,333.4	1,247.0	86.4	7
Consolidated contribution margin	264.3	246.4	17.9	7
Contribution margin / Revenues	19.8%	19.8%		
Other non-distributable corporate expenses	(112.7)	(104.6)	(8.2)	8
Consolidated net operating profit (EBIT)	151.6	141.8	9.8	7

Figures not audited

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