



**Press
Release**

INDRA IMPLEMENTS THE BRASILIA ELECTRICITY DISTRIBUTOR'S BUSINESS MANAGEMENT PLATFORM

- **The CEB Distribuição project will be developed using the SAP solution, making possible the automation and integrated management of corporate areas and their connection with the electricity distribution business**
- **The consulting and technology multinational is a leader in Brazil's energy sector, where more than 40 companies have adopted its solutions**
- **Indra is SAP's major partner in Brazil, where two other major ERP-based projects are being developed for Banco do Nordeste, the largest financial institution dedicated to regional development in Latin America, and Telebras, the state telecommunications company**


Indra has won a new contract in Brazil worth 23 million Brazilian Real (about €7 million) to implement the new integrated business management platform that will provide support to the corporate and business areas of CEB Distribuição, the electricity distributor for Brasília and one of the largest in the Federal District. The company is part of CEB (Companhia Energética de Brasília), a holding of seven companies undertaking different activities in the Federal District's energy sector.

The project will use SAP technology and will facilitate the automation and integrated management of key areas including works and project management, maintenance, financial accounting, cost control, people management and procurement. It will also incorporate tools of analysis, reporting and data interpretation (Business Intelligence, Analytics and Warehouse) providing valuable information to the company's management team as well as electronic invoice processing solutions. The company will provide a comprehensive service, ranging from consulting, planning, design and construction tasks for the solution to user training, technical support and maintenance.

The main benefits include obtaining an overview of CEB Distribuição's *back-office* and business processes, reduced operating costs and a more fluid management and flexible control. The solution will provide support to some 1,200 company users.

Leadership in the Brazilian energy market

The new contract strengthens Indra's positioning in Brazil's energy sector, where more than 40 electricity companies have adopted its technology solutions. The multinational has been a technology partner of the Petrobras energy group for more than six years, running a number of IT development and management projects in several of this Brazilian group's companies, like

An abstract graphic consisting of several overlapping, semi-transparent blue shapes that resemble liquid or smoke, flowing from the top left towards the bottom right.

Liquigas and Transpetro, and providing specialized Oil & Gas services. Its recent contracts include implementation of inGEN – its technology for the integrated management and operation of power stations – in the Brazilian giant's thermoelectric plant.

Indra has been developing solutions for the sector for over 20 years and has, in Campinas (São Paulo), a global center for the development of energy technologies, which have been exported to various countries in Latin America. Its facilities have been used to develop inGRID-Indra Smartgrids – a cutting edge solution allowing companies in the energy sector to manage the operation and maintenance of their distribution grids in an intelligent, effective and environmentally sustainable way.

A leading SAP partner

The company has also positioned itself as one of the leading SAP partners in Brazil. In the last three years, revenues from SAP-related services in this country have experienced annual growth of over 30%. Indra has been a SAP Global Partner – the maximum SAP category in services – since 2011, with projects in 30 countries and over 2,600 specialist employees in this technology.

Its important recent contracts include the implementation of a business management platform for the business areas of Banco do Nordeste, the largest financial institution dedicated to regional development in Latin America, and a comprehensive management platform for Telebras, the state telecommunications company. The first of these projects will facilitate the automation and integrated management of the financial institution's areas of planning, logistics and property, people management, bank accounting and internal controls. The project in Telebras constitutes a key initiative in the current process of reorganization and modernization being carried out by this Brazilian company, which is responsible for implementation of the country's National Broadband Program.

Since 2011, Indra has formed part of a small group of companies with the maximum SAP category in services, known as a "Global Service Partner". SAP Global Partner Services help their customers to design, implement and integrate solutions; optimizing business processes and providing consulting services at a high strategic level. The consulting and technology multinational has experienced strong growth in Latin America where it has become one of the leading SAP global partners.

Indra is Spain's number 1 consulting and technology multinational and one of the main multinationals in Europe and Latin America. Innovation and sustainability are the cornerstone of its business, having assigned over €570 million to R&D&I in the last three years, a figure that places it among the top European companies in its sector in terms of investment. With approximate sales of €3,000 M, 61% of its sales revenue is from the international market. It has 42,000 employees and customers in over 138 countries.