RESULTS 1Q12

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CONTENTS

1. INTRODUCTION

- **Indra's performance** during the first quarter of 2012 has been **in line** with company's **expectations**.
- Compared to the same period in 2011, **revenues increased** by **9%**, **order intake** by **21%** and **order backlog** by **14%**. Order intake was 71% higher than the revenues of the period setting the **book to bill** ratio at **1.71x**.
- **Excluding** the impact of the Brazilian Politec and the Italian Galyleo (the **acquisitions** [(1)]) **revenues would have grown** by **1%** in the quarter, with **order intake** posting a **double digit growth** (13%).
- **Revenues** on **international markets** increased by **33%** (14% excluding the impact of the acquisitions), **representing half** of **total group revenues** in the quarter. Domestic revenues have decreased by 8% -in line with the company's expectations-. International order intake accounted for 54% of total orders after registering an 87% increase (64% excluding the effect of the acquisitions).
- **Recurrent EBIT margin** reached **8.4%**, at the **mid point of the guided range** for the full year (8%-9%). The company has incurred in €10m of extraordinary costs in the quarter, one third of the total expected for 2012.
- **Net Working Capital** at the end of the period reached 106 **days of sales**, versus the 97 days reported in the first quarter of 2011 and within the range expected for this full year.
- The integration process in Brazil has been completed within the company's expectations. Indra's activity in that country performs as expected, at a good pace.
- Taking into account the evolution of the activity during the first quarter of the year and the outstanding order backlog, **targeted revenues coverage** for **2012** excluding the recent acquisition of Park Air Systems Norway (Indra Navia), stands at **80%**.
- **Considering this coverage** and the **performance expected** for the rest of the year, Indra confirms all its targets for 2012. These targets were established before the announcement of the **Spanish General Budget for 2012**. After assesing the potential impact of the budget, Indra ratifies **its 2012 Guidance**.
- The Board of Directors has agreed to propose at the next General Shareholders' Meeting to **maintain** the **ordinary gross dividend** at **€0.68 per share** charged against 2011 profit, This represents a 8.9% dividend yield over the share price as of 9th May 2012 and a 6.9% over the share price as of December 31st 2011. The proposal also represents a 62% pay-out of 2011 profit.

MAIN FIGURES

<u>Order Intake</u>

- Reached **€1,222m,** posting an **increase** of **21%** compared to the same period of previous year, being 71% higher than revenues of the period (**book to bill** ratio at **1.71x**).
- Excluding acquisitions, order intake would have increased 13% versus the first quarter of 2011.
- **International order intake** represented **54%** of Indra's total order intake, posting a **87% growth,** reflecting the impact of the acquisitions and the project awarded in Saud Arabia for the development of specific systems in a high speed railway project (which accounts for €205m in the quarter).

(1) Galyleo's and Politec contribution in the quarter amounts approximately to €80m in Order Intake and €50m in Sales with an EBIT margin circa to 4%.

- **Domestic** market registered a **decrease** of **14%**, in line with Indra's expectations.
- **Services** segment registered a 5% decline, mainly due to the domestic performance; meanwhile, **Solutions** segment posted a 46% increase on the back of the aforementioned project in Saud Arabia.

Revenues

- Reached **€714m**, **growing 9%** compared to the previous year, and 1% excluding acquisitions.
- **International** market **grows** by 14% without the impact of the acquisitions and grew **33%** including them.
- **Domestic** market revenues **decreased** by **8%** compared to the first quarter of 2011.
- **Services** segment **increased** by **27%,** impacted by the acquisitions, while **Solutions** grows by **1%**.
- By **vertical markets**, Telecom & Media, Energy & Industry, Public Administrations & Healthcare and Financial Services, registered double digit growth in the period, reaching all of them positive growth excluding the acquisitions.
- Security & Defence and Transport & Traffic posted a moderate negative performance in the period. The company expects a substantial improvement in Transport & Traffic during the next quarters of the year (excluding the impact of Indra Navia's acquisition)

Order backlog

- Order **backlog** reached **€3,711m**, having increased by **14%** versus the same period of 2011.
- At the close of the quarter, order **backlog represents 1.38x** the last twelve month (LTM) **revenues**.

Income statement and Balance Sheet

- **Recurrent Operating Margin** (EBIT/sales before extraordinary costs) reached **8.4%,** 2.1 percentage points lower that the figure reached in the same quarter of 2011. **Recurrent Operating Profit** (EBIT before extraordinary expenses) stood at €60m, **13% below** the figure obtained in the first quarter of 2011.
- This difference is mainly due to the negative impact of the pricing pressure, mainly in the domestic market, on the Solutions' and Services' contribution margin, and to the consolidation of the acquisitions made in 2011, which currently carry a lower contribution margin than that of Indra.
- During the first quarter, Indra has incurred in €10m of extraordinary expenses, in line with the company's expectations. During the rest of the exercise, it expects to account for €20m additional extraordinary costs (as to reach approximately 1% of estimated revenues for the year)
- Operating Profit (EBIT) amounted €50m, 28% lower than the figure obtained in the first quarter of 2011, and Net Profit reached €32m, 36% below the figure in the same period of the previous year. **Recurrent Net Profit** (Net Profit before extraordinary costs) was €40m, **20% below** the figure reached in the previous year.

- **Net working capital** is equivalent to 106 days of annualised revenues (versus 97 days at the end of the first quarter of 2011). During this year the Central Spanish Government has put in place a specific program for the regional and local governments to pay the overdue debt as of December 2011. This program is scheduled to be executed during this year and would eventually have a positive impact in Indra's 2012 targets of reaching a net working capital equivalent to 110 days of annualised revenues.
- During the period, **payments** in tangible and intangible (net of subsidies) assets amounted €28m. The company has received during the quarter €14m from financial divestments.
- Net debt at the end of the quarter reached **€549m**, equivalent to **2.0x LTM recurrent Ebitda** (versus €514m of net debt at the end of 2011). Considering Indra's financial targets for the year, and taking into account payments for ordinary dividend and Indra Navia's acquisition, the company expects this ratio to be maintained by year end.

TRADING UPDATE AND 2012 TARGETS

Based on the performance of the company during the first quarter of 2012, and the expectations for the rest of the year, and with an order backlog **coverage** of **80% of the mid point targeted sales,** the company confirms **its 2012 targets**, including the recently acquired Indra Navia:

- **Revenues** are expected to **grow** between **8% and 9%**, with a positive evolution excluding the acquisitions of Politec, Galyleo and Indra Navia. International markets' stronger than initially expected growth will compensate the weakness of the Spanish activity, higher than initially expected.
- **Order book/sales** ratio above **1x**
- **Recurrent EBIT margin** (before extraordinary costs) between **8%** y **9%.**
- **Net working capital** and **tangible and intangible capex** at the higher end of the range of **110-100 days** of annualised revenues and **€65-75m** respectively.

Targets for the next 2 years, announced on February 23rd, remain unchanged.

DIVIDEND PROPOSAL ON 2011 PROFIT

- The Board of Directors will propose to the next Shareholders' General Meeting the payment of a **gross ordinary dividend of €0.68**, as announced on April 27th, which implies maintaining the ordinary dividend paid in 2011
- The Board of Directors has adopted this decision after assessing both the current environment and the expected evolution of the company's financial structure to 2014 in the light of the goals made public on 23 February 2012. The Board of Directors considers that the company can continue to develop its policy of selective acquisitions and maintain an attractive shareholders' compensation without exceeding a level of net financial debt equivalent to two times EBITDA

2. MAIN FIGURES

The table below shows Indra's main figures for the period, including the impact of the acquisitions of Galyleo (consolidated since July 1st, 2011) and Politec (consolidated since October 1st, 2011):

INDRA	1Q12 (€M)	1Q11 (€M)	Variation (%)
Order Intake	1,221.7	1,011.1	*21*
Revenues	714.3	657.5	*9*
Backlog	3,710.6	3,244.3	*14*
Recurrent Operating profit (1)	59.7	68.9	*(13)*
Recurrent EBIT margin (1)	8.4%	10.5%	*(2.1) pp*
Extraordinary costs	(9.9)	0.0	*na*
Net Operating Profit (EBIT)	49.8	68.9	*(28)*
EBIT Margin	7.0%	10.5%	*(3.5) pp*
Attributable Profit	32.0	49.7	*(36)*
Adjusted Attributable Profit	39.8	49.7	*(20)*
Net debt position	*549.4*	*328.9*	*67*

(1) Before extraordinary costs

Earnings per Share (according to IFRS)	1Q12 (€)	1Q11 (€)	Variation (%)
Basic EPS	0.1955	0.3041	*(36)*
Diluted EPS	0.1955	0.3041	*(36)*
Diluted EPS (adjusted)	0.2435	0.3041	*(20)*

- **Basic EPS** is calculated by dividing net profit for the period by the total number of outstanding shares less weighted treasury shares at the close of the period.
- Treasury shares and total shares are weighted in accordance with the number of days they have been on the company's balance sheet during the year.
- **Diluted EPS** is the same as basic EPS given the company has not issued convertible shares or any other similar financial instruments.

	1Q12	1Q11
Total number of shares	164,132,539	164,132,539
Weighted treasury stock	664,701	778,095
Total shares considered	**163,467,838**	**163,354,444**

- At the close of March 2012, the company held 972,246 weighted treasury shares representing 0.59% of total shares in the company.

3. ANALYSIS OF REVENUES AND COMMERCIAL ACTIVITY

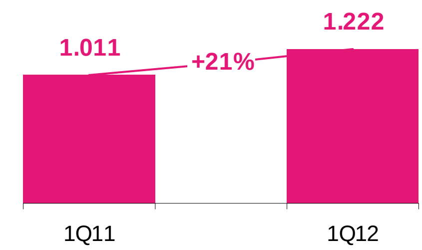
INDRA

- Group's **order intake** for the quarter has increased **21%** compared to the same period on the previous year, reaching €1,222m.

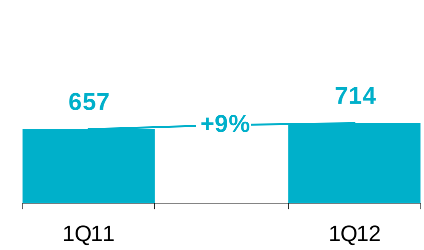
  This amount includes the positive impact from Galyleo and Politec's integration. Excluding this effect, order intake for the period would have grown 13%.

- Total **revenues** registered a **9% growth**, standing at €714m, being underlying growth, excluding the positive impact from Galyleo and Politec, of 1%

Order Intake

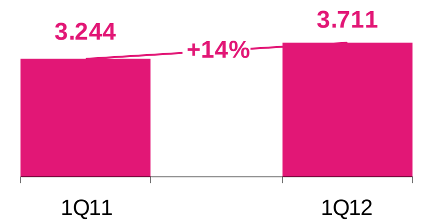


Revenues

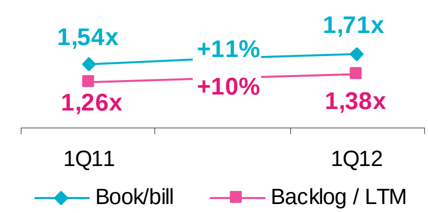


- **Order backlog grew** by **14**% representing, at the close of the year, **1.38x LTM revenues**, 10% above the ratio reached at the end of same period of previous year (1.26x).
- **Book-to-bill ratio** (order intake / revenues of the period) stands at **1.7x** at the end of quarter**,** 11% above the ratio reached at the end of the first quarter in 2011.

Backlog

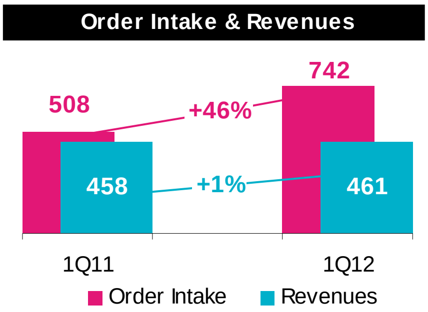


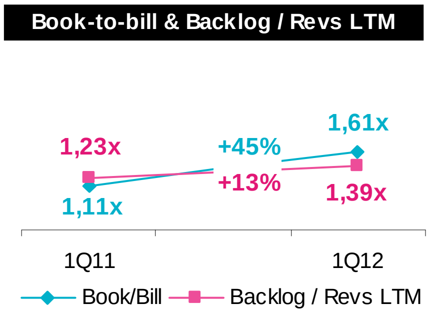
Book-to-bill & Backlog / Revs LTM



3.1 ANALYSIS BY SEGMENT

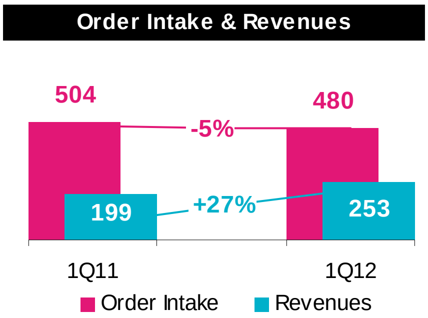
SOLUTIONS

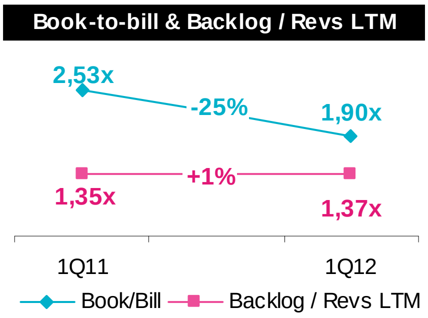




- **Revenues** have experienced a slight growth of **1%** versus first quarter of the previous year. Telecom & Media, Energy & Industry and PPAA & Healthcare verticals have shown a positive performance having offset the decline registered in the Security & Defence vertical.
- It's worth remembering that Galyleo and Politec acquisitions have no impact in the Solution's performance (neither at revenues nor at order intake level) as both companies are, for the moment, Services' oriented.
- **Order Intake** has registered a strong growth (+46%), as a large part of the implementation phase of the systems provided by Indra in the project of high speed train in Saudi Arabia (€205m) has been accounted for. The company expects that the project will start to deliver sales in 2012, although its contribution during the year will still be limited.
- **Order intake** during the period was **61% ahead** of **sales** (book-to-bill at 1.61x, above the ratio registered by first quarter on previous year).
- **Order backlog** continues growing (+12%) reaching €2,522m. Order backlog / LTM sales ratio reaches 1.39x, also above 2011's level.
- During the first quarter of the year the company has continued its investment program in the development of its **Solutions' offering base.** The amount of such investments will decrease in the coming quarters.
- Indra's IR&D activity continues to be focused in the development of systems in the field of intelligent networks - especially the electric - in Indra's offering in air and rail transport, as well as in the development of its offer in niches in the areas of Security & Defence.

SERVICES





- **Sales** increased by **27%** during the quarter, with a positive organic performance.
- **Order intake decreased** by **5%** versus same period of the previous year (in which a number of significant multiannual projects of significant amount, mainly in the Financial Services and Telecom & Media verticals) were signed. The book-to-bill ratio (order intake / revenues) in maintained at a significant level of1.9x.
- **Order backlog** shows an **increase** of **19%**, having posted a growth of 8% excluding acquisitions. **Order book / LTM** sales ratio reached 1,37x
- **Services** has represented **35%** of the **total revenues** during the first quarter of the year, in line with the expectations of the company.

3.2 ANALYSIS BY VERTICAL

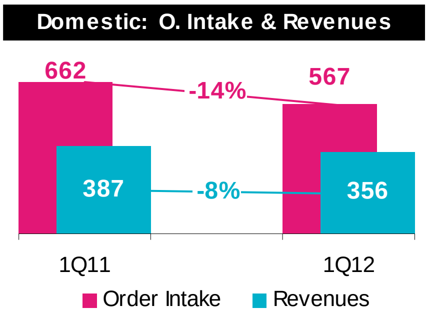
REVENUES	1Q12 (€M)	1Q11 (€M)	Variation €M	Variation %
Energy & Industry	120.0	97.1	22.9	24
PPAA & Healthcare	107.4	91.1	16.3	18
Financial Services	115.0	98.4	16.6	17 (*)
Telecom & Media	101.1	91.7	9.4	10
Security & Defence	137.4	140.9	(3.5)	(3)
Transport & Traffic	133.4	138.3	(4.9)	-4
TOTAL	**714.3**	**657.5**	**56.8**	**9**

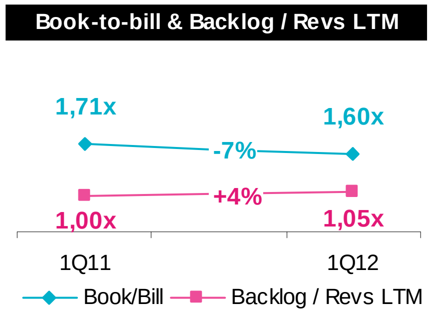
(*) Public Administrations & Healthcare, excluding balloting projects, increases by 13%.

- **Energy & Industry** has reached a 24% increase with positive performance in the international market, and flat on the domestic one. Latam continues to be the growth driver in the international field. At the same time, Indra has obtained relevant projects in other geographical areas such as Europe (contracts in Turkey and Italy)
- **Public Administrations & Healthcare** has grown by 18% (13% excluding balloting) in spite of the pronounced weakness of the domestic market. The activity in the International market has reached high rates of growth, both in Public Administrations (with recent contracts awarded in Latam, such as the modernisation of the judicial system in Ecuador) and Healthcare.
- **Financial Services** shows a 17% growth in the quarter, having posted a positive performance in the domestic market in spite of the industry's general trend of costs control and budget restrictions. Internationally, the company continues to seize the opportunities to position its offer in Solutions both in Latam - in the financial market- and in Europe - in the insurance field (Turkey)-. In the United States Indra is increasing its exposure, and now is one of the main IT suppliers of the Spanish financial institutions present in that market.
- **Telecom & Media** increased by 10%. International markets reach a significant increase in sales on the back of organic growth in Latam and the contribution of Galyelo in Italy, which compensates the deceleration in the domestic market, both in the telecom and media sectors.
- **Security & Defence** has reported a 3% decrease in the quarter decreasing 1Q11's rate of decline, in spite of the budget restrictions in the domestic market and the negative impact of the slowdown of the annual activity of the Eurofighter program.
- **Transport & Traffic** has posted a 4% decline in line with the company's expectations. The positive performance in the air traffic management segment (with recent contracts signed in Kenya, Georgia, Azerbaijan, Chile and Kuwait) has compensated the decrease in the domestic market. For the rest of the year Indra expects a better evolution in both segments, on the back of the contribution that will generate the high speed train contract in Saudi Arabia and the consolidation of the recently acquired Indra Navia (former Northrop Grumman Park Air Systems Norway).

3.3. ANALYSIS BY GEOGRAPHY

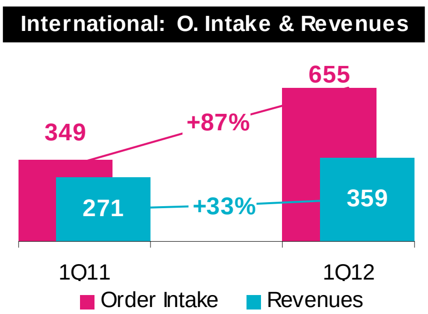
Domestic market:

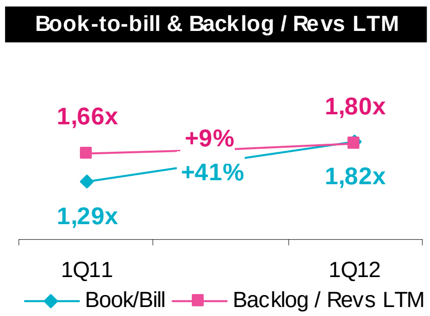




- **Revenues** have reached €356m, in line with expectations, having **decreased** by **8%** compared to the first quarter of 2011.
- As expected, with the exception of Financial Services, all verticals, and particularly those with a higher component of institutional demand (Transport & Traffic and Public Administrations), have registered a decrease in domestic revenues.
- **Order intake decreased by 14%** being remarkable the double digit growth in Energy & Industry and the positive performance in Transport & Traffic and Security & Defence. Despite this decrease in order intake, **book-to-bill** stands at **1.6x** as of 1Q12.
- **Backlog / LTM** ratio during the period reached **1.05x** , ahead of the same period in 2011.
- Constrains included in the 2012 Spanish Public Budget will impact in the domestic performance of the company, particularly in those verticals with a higher demand from institutional entities. However this decline is expected to be offset with a better than initially expected performance in the international markets

International market:



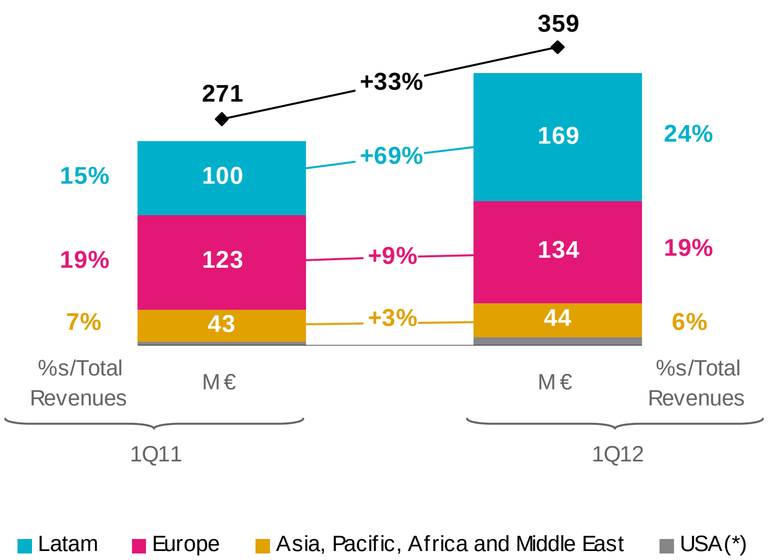


- The international market registered a **growth** in **sales** of 33% versus 1T11, helped by the contribution of Galyleo and Politec.
- Excluding this contribution, revenues in international markets increased by 14%.
- During the first quarter of the year the international market has represented 50% of the group sales and the company expects to increase this share by year end.
- **International order intake** has i**ncreased by 87%** in this period to €655m. This figure is 82% above international revenues (international **book-to-bill of 1.82x),** allowing a significant increase of international order backlog (even

excluding Galyleo and Politec acquisitions), since most of the first part of the Transport & Traffic contract in Saud Arabia has been partially included.

- Order backlog represents 1.8x LTM revenues.
- **Latin America** shows a strong positive trend, with **69% growth** in revenues (sales increased by 30% without considering Politec).
- Brazil, Mexico, Argentina, Colombia (where order intake for the period has been particularly relevant) and Peru, have registered growth rates above the average in the region, with remarkable performance in other smaller counties such as Ecuador or Panama.
- During 1T12 the integration process in Brazil has been completed in line with Indra's expectations.
- **European market** revenues' posted a **9% growth** including the impact of Galyleo's sales contribution. Excluding this impact, sales in the European market would have remained flat.
- Lastly, **Asia Pacific**, **Africa and Middle East's** revenues have posted a **3%** growth rate in 1T12. This rate is expected to accelerate along the following quarters. The company continues focused in the development of its businesses in these regions in the short and mid term.

Geographical Breakdown International 1Q11 vs 1Q12



* USA: 1Q11: €5m
1Q12: €11m (+126%)

4. ANALYSIS OF THE CONSOLIDATED FINANCIAL STATEMENTS (IFRS)

Income statement

- **Recurrent operating profit** (EBIT before extraordinary costs) reached €60m, 13% below the figure reported in the same period of the previous year.
- **Recurrent operating margin** (EBIT before extraordinary costs/Sales) stood at 8.4%, being 2,1pp below the operating margin in the first quarter of 2011.
- In the first quarter, Indra has incurred in €9,9m of extraordinary costs, not having registered extraordinary costs during the same period last year. After this extraordinary expenses, **Operating profit (EBIT)** reached €50m.
- **Contribution margin** down 2.1pp to 15.5%, reflecting, as mentioned in previous earnings reports, both pricing pressure, higher revenue growth in the Services segment versus Solutions, commercial efforts done by the company for its international expansion and the dilutive impact of the acquisitions of Politec and Galyleo, that currently register lower contribution margins than that of the company.
  - Contribution Margin in Solutions decreased 0.8 pp to 17.7%.
  - Contribution Margin in Services decreased 4.0 pp to 11.5%, being affected by last year's acquisitions. Excluding these, the decline in contribution margin would have been reduced to 2.5pp.
- **Overheads** account for 7.2% of revenues, representing an increase of 9% vs. last year. This amount does not include the extraordinary costs mentioned above.
- **Net financial expenses** reached €10.6m compared to €4.3m in the first quarter of 2011. The increase derives from higher average net debt position and higher interest rates.
- **Tax rate** of the quarter stood at 21%, similar that the one registered during the same period of the previous year.
- **Recurrent net profit** reached €40m (€32m including the impact from extraordinary costs), and decreased 20% vs. the same period in 2011.

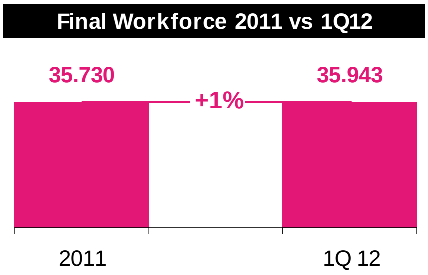
Balance Sheet and **Cash Flow Statement**

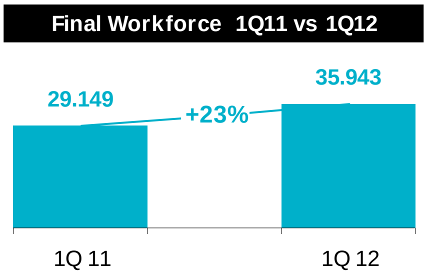
- **Net working capital** reached €828m, equivalent to 106 days of revenues, versus 97 days registered at the end of the first quarter last year.
- During the quarter, total tangible and intangible investments (net of capital grants) have sum up €28m:
  - €11m in tangible assets
  - €17m in intangible assets
- **Proceeds** from divestments, mainly in Administradora de Archivos, amounted €14m, company specialised in documentation management.
- Income from **Treasury stock** totalled €3m in the period. At the end of the quarter the company held 0.59% of total outstanding shares.

- **Net debt** position stood at €549m by the end of the quarter, equivalent to 2.0x 2011 LTM recurrent EBITDA, versus €329m reported at the end of first quarter in 2011.

Human Resources

- At the end of first quarter 2012, **total workforce** stood at 35,943 employees, 23% higher in than the first quarter of the previous year, remaining flat compared to the end of 2011. Excluding the acquisition of Galyleo and Politec (about 5,000 employees), the workforce increased by 6% compared to first quarter 2011.
    - International workforce (more than 15,000 professionals) represents 42% of the total workforce, of which 84% is Latin America. This is the fastest growing region, due the acquisition of Politec and the organic growth in the area, followed by Asia (46% growth, with over 900 professionals in the area).
    - Domestic workforce in Spain has increased by 2% to 20,905 employees.
- **Average workforce** grew by 23% versus the first quarter of 2011. Excluding the acquisitions of Galyleo and Politec, average workforce increased by 5%.





5. OTHER EVENTS OVER THE PERIOD

During the month of February, Indra materialized the sale of its shareholding in Administradora de Archivos S.A.U., a Spanish company specialized in documentation management. The size of this transaction is not relevant.

6. EVENTS FOLLOWING THE CLOSE OF THE PERIOD

On April 18th 2012, Indra filed with the Comisión Nacional del Mercado de Valores (CNMV) a relevant fact informing that it had completed the acquisition of 100% of the shares of Northrop Grumman Park Air Systems AS, a worldwide known company focused in the Air Traffic Management Systems business based in Norway. The transaction, paid in cash, valued Park Air Systems Norway at an enterprise value of €42m including the assumption of net debt.

APENDIX 1: CONSOLIDATED INCOME STATEMENT

	1Q12	1Q11	Variation	
	€M	€M	€M	%
Revenue	**714.3**	**657.5**	**56.8**	***9***
Other income	20.2	17.8	2.4	*14*
Materials consumed and other operating expenses	(306.7)	(301.7)	(5.0)	*2*
Personnel expenses	(357.0)	(294.6)	(62.5)	*21*
Results on non-current assets	(0.0)	(0.1)	0.1	*NA*
Gross operating profit (EBITDA) recurrent	**70.8**	**78.9**	**(8.2)**	***(10)***
Depreciations	(11.0)	(10.0)	(1.0)	*10*
Net operating profit (EBIT) recurrent	**59.7**	**68.9**	**(9.2)**	***(13)***
EBIT margin (recurrent)	**8.4%**	**10.5%**	***(2.1) pp***	**--**
Extraordinary costs	(9.9)	0.0	NA	*NA*
Net operating profit (EBIT)	**49.8**	**68.9**	**(19.1)**	***(28)***
EBIT margin	***7.0%***	***10.5%***	***(3.5) pp***	**--**
Financial result	(10.6)	(4.3)	(6.3)	*145*
Share of profits / (losses) of associates and other investees	0.1	(0.0)	0.1	*NA*
Earnings befote tax	**39.3**	**64.6**	**(25.3)**	***(39)***
Income tax expenses	(8.2)	(14.5)	6.3	*(43)*
Profit for the period	**31.1**	**50.1**	**(19.0)**	***(38)***
Attributable to minority interests	0.9	(0.4)	1.3	*NA*
Net Profit attributable to the parent company (reported)	**32.0**	**49.7**	**(17.7)**	***(36)***
Net Profit attributable to the parent company (recurrent)	39.8	49.7	(9.9)	*(20)*

Figures not audited.

APENDIX 2: INCOME STATEMENTS BY SEGMENTS

1. Solutions

	1Q12	1Q11	Variation	
	€M	€M	€M	%
Net sales	**461.4**	**458.1**	***3.3***	***1***
Contribution margin	81.7	84.7	*(3.0)*	*(4)*
Contribution margin / Net revenues	***17.7%***	***18.5%***	***(0.8) pp***	
Results from associates	0.1	(0.0)	0.1	--
Segment result	**81.8**	**84.7**	***(2.9)***	***(3)***

2. Services

	1Q12	1Q11	Variation	
	€M	€M	€M	%
Net sales	**252.9**	**199.4**	***53.5***	***27***
Contribution margin	29.1	31.0	*(1.9)*	*(6)*
Contribution margin / Net revenues	***11.5%***	***15.5%***	***(4.0) pp***	
Results from associates	0.0	0.0	0.0	--
Segment result	**29.1**	**31.0**	***(1.9)***	***(6)***

3. Consolidated Total

	1Q12	1Q11	Variation	
	€M	€M	€M	%
Revenue	**714.3**	**657.5**	***56.8***	*9*
Consolidated contribution margin	110.8	115.7	(4.8)	(4)
Contribution margin / Revenues	***15.5%***	***17.6%***	***(2.1) pp***	
Other non-distributable corporate expenses	(51.1)	(46.8)	*(4.3)*	*9*
Net operating profit (EBIT) recurrent	**59.7**	**68.9**	***(9.2)***	***(13)***
Extraordinary costs	(9.9)	0.0	*(9.9)*	-
Net operating profit (EBIT)	**49.8**	**68.9**	***(19.1)***	***(28)***

Figures not audited.

APENDIX 3: CONSOLIDATED BALANCE SHEET

	1Q12 €M	2011 €M	Variation €M
Property, plant and equipment	165.6	171.9	(6.3)
Intangible assets	255.4	243.3	12.1
Investment in associates and other investments	65.0	66.4	(1.5)
Goodwill	616.6	624.6	(8.0)
Deferred tax assets	136.8	138.0	(1.1)
Non-current assets	**1,239.4**	**1,244.2**	**(4.7)**
Assets held for sale	10.1	10.1	(0.1)
Operating current assets	1,973.6	2,017.6	(44.0)
Other current assets	148.2	169.8	(21.6)
Short term financial investment	0.0	1.2	(1.2)
Cash and cash equivalents	96.9	81.9	14.9
Current assets	**2,228.8**	**2,280.7**	**(51.9)**
TOTAL ASSETS	**3,468.2**	**3,524.9**	**(56.7)**
Share capital and reserves	1,099.6	1,061.0	38.7
Treasury stock	(9.5)	(15.2)	5.7
Equity attributable to parent company	**1,090.1**	**1,045.8**	**44.4**
Minority interests	20.9	21.4	(0.6)
TOTAL EQUITY	**1,111.0**	**1,067.2**	**43.8**
Provisions for liabilities and charges	106.2	109.3	(3.1)
Long term borrowings	436.7	314.4	122.4
Other financial liabilities	6.3	7.6	(1.3)
Deferred tax liabilities	77.7	79.5	(1.9)
Other non-current liabilities	108.7	116.8	(8.1)
Non-current liabilities	**735.6**	**627.6**	**108.0**
Current borrowings	209.6	281.2	(71.6)
Operating current liabilities	1,145.4	1,261.7	(116.3)
Other current liabilities	266.5	287.1	(20.6)
Current liabilities	**1,621.6**	**1,830.0**	**(208.5)**
TOTAL EQUITY AND LIABILITIES	**3,468.2**	**3,524.9**	**(56.7)**
Net debt position	***549.4***	***513.6***	***35.8***

Figures not audited.

APENDIX 4: CONSOLIDATED CASH FLOW STATEMENT

	1Q12 €M	1Q11 €M	Variation €M
Profit before tax	39.3	64.6	*(25.3)*
Adjusted for:			
- Depreciations	11.0	10.0	*1.0*
- Provisions, capital grants and others	4.8	3.0	*1.7*
- Results on non-current assets	(0.1)	0.1	*(0.2)*
- Share of profits / (losses) of associates and other investees	0.0	0.0	*0.0*
- Share options expense	0.8	0.2	*0.7*
- Net financial result	10.6	4.3	*6.3*
+ Dividends received	0.0	(0.1)	*0.1*
Operating cash-flow prior to changes in working capital	**66.5**	**82.1**	***(15.7)***
Receivables. net	(29.4)	(4.6)	*(24.8)*
Inventories. net	(10.0)	(8.8)	*(1.2)*
Payables. net	(32.9)	(40.9)	*8.1*
Change in working capital	**(72.3)**	**(54.3)**	***(18.0)***
Other operating changes	(6.5)	(21.7)	*15.2*
Income taxes paid	(2.3)	(1.2)	*(1.2)*
Cash flow from operations	**(14.7)**	**4.9**	***(19.6)***
Property, plant and equipment. net	(10.9)	(3.9)	*(7.0)*
Intangible assets, net	(19.1)	(32.6)	*13.5*
Subsidies for R&D	2.1	6.3	*(4.1)*
Investments, net	13.7	(37.4)	*51.1*
Interest received	1.0	0.8	*0.2*
Cash-flow provided/ (used) by investing activities	**(13.1)**	**(66.9)**	***53.8***
Changes in treasury stock	2.7	9.7	*(7.0)*
Dividends of subsidiaries paid to minority interests	0.0	0.0	*0.0*
Dividends of the parent company	0.0	0.0	*0.0*
Short term financial investment variation	0.0	0.0	*0.0*
Increase (repayment) in capital grants	(0.1)	1.7	*(1.8)*
Increase (decrease) in borrowings	50.5	6.5	*44.0*
Interest paid	(10.2)	(4.3)	*(5.8)*
Cash-flow provided / (used) by financing activities	**43.0**	**13.6**	***29.4***
NET CHANGE IN CASH AND CASH EQUIVALENTS	**15.2**	**(48.4)**	***63.6***
Cash and cash equivalents at the beginning of the period	**81.9**	**129.0**	***(47.0)***
Foreign exchange differences	(0.2)	(0.3)	*0.1*
Net change in cash and cash equivalents	15.2	(48.4)	*63.6*
Cash and cash equivalents at the end of the period	**96.9**	**80.3**	***16.6***
Long term and current borrowings	(646.3)	(409.2)	*(237.1)*
NET DEBT POSITION	***549.4***	***328.9***	***220.5***

Figures not audited.

DISCLAIMER

The information in this report contains certain “forward-looking” statements regarding estimates and anticipated results for the Company.
Analysts and investors should bear in mind that these statements are no guarantee of future performance or results and that they are subject to material risks and uncertainties, which could mean that actual results vary materially from the expectations contained herein.

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