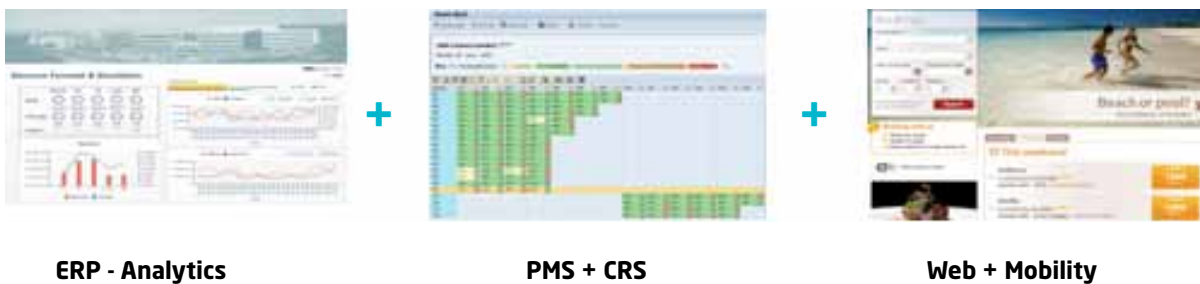


# AN SAP INTEGRATED SOLUTION FOR HOTEL INDUSTRY MANAGEMENT



## An SAP integrated solution for Hotel Chain Management

Indra Systems, is one of the leading IT companies in Europe and America with more than 37,000 employees and operating in more than 110 countries. With more than 2,500 M€ revenues per year, it invests more than a 7% of them in R+D+i.

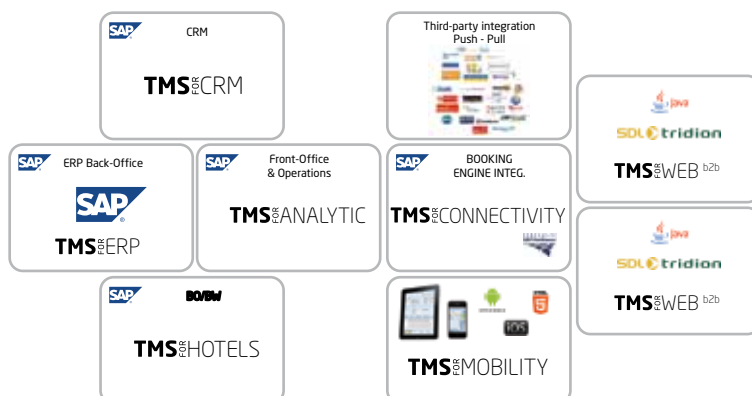
The SAP technology is the preferred one in most sectors, holding a 37% market share in large companies and 23% in small and medium

companies. SAP ERP is the leading ERP platform for most sectors and industries.

Indra provides an integrated, All-in-onesolution for the Industry, based on SAP technology and focused on excellence in hotel chains. The TMS solution includes a large number of modules that provides global coverage to all the business needs of a hotel chain.

## Key Benefits

- One central system, cloud enabled.
- An All-in-one solution covering all Industry needs.
- One-click-away real time data.
- A pre-defined solution that allow to introduce Industry Best Practices into Hotel Chain organizations.
- Chain oriented vs. hotel property focus
- Lower TCO thanks to underlying SAP technology and centralized approach.
- Modular approach, allowing to use and tailor the solution according to every customer's needs.



## Our value proposition

Tourism Management Suite for HOTELS is the tool that allows hotel chains to operate in an integrated way, making full use of their competitive advantages and optimising their business processes.

# HOW CAN TMS HELP A HOTEL CHAIN?

An All-in-one but modular solution to cover all industry needs based on SAP technology:



- Fully integrated with CRO (same system, different modules) and SAP CRM.
- Solid functionalities in areas like Housekeeping, reservation and folio management, cashier management,...
- Straight forward processes to cover main front-office operatives (check-in, check-outs, stay management,...)
- Events, POS, Loyalty, SPA and much more...

## TMS<sup>OR</sup>CONNECTIVITY

- XML connectivity with third parties without need of manually replicate sales policies and rates.
- Optimized booking engine to ensure fast and efficient connections
  - Continuously growing list of pre-defined connections with main industry players
  - Allows both pull and push integrations and mixed scenarios.
  - Event reservation handling.

## TMS<sup>OR</sup>WEB

- Web based platform to cover all B2b and B2c requirements
- Covers business requirements and content management requirements for multi-lingual / multi-site / multi-platform applications
- Integration for all main modules: Sales Policies, SPA, Events, Loyalty and CRM
- Personalization engine using SAP CRM campaigns and Target Groups



## TMS<sup>OR</sup>ANALYTIC

- Pre-defined cubes and reports to monitor major industry KPI's
- Forecasting information thanks to pick-up and historical data
- Enables Revenue Management.

"With Indra TMS we are handling ...."

**Adolfo Sánchez,**  
CIO Hoteles Catalonia

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